

Home of  
**innovations**



YouTube

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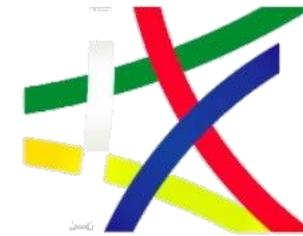
# KEY ASPECTS

**Sofia Tech Park** is a 100% state owned high-priority government and EU-driven project, designed to advance research, innovation and technology growth in Bulgaria.



EUROPEAN UNION  
EUROPEAN REGIONAL  
DEVELOPMENT FUND

**Total investments in project until 2018 (phase 1 + phase 2) € 47+ M Euro** by two Operative programs of the European Commission and by the Bulgarian Government.



OPERATIONAL PROGRAMME  
INNOVATIONS AND  
COMPETITIVENESS

**City of Sofia** - highest potential and concentration of universities, researchers, start-up businesses, NGOs, local and international R&D companies.

SOFIA  
TECHPARK

**€ 47M+**  
Invested until 2018



United We Stand Strong  
Съединението прави силата



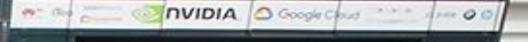
eu2018bg.bg



**TOTAL CHAOS**  
EUROPE'S NEWEST COMPUTER GRAPHICS EVENT



**TOTAL CHAOS**  
PROFESSIONAL



# MISSION

**Sofia Tech Park** is the first science and technology park in Bulgaria, established in 2015 to be a platform for exchange of knowledge and ideas between the academic field, the business, the government and the society.

The **mission** is to enhance the whole ecosystem by providing world-class know-how, networking and new technologies by supporting developing companies.

STP **partners** with leading universities, business clusters, big BG & international companies, City of Sofia, Ministry of Education, Ministry of Economy, Bulgarian Investment Agency, VCs, banks and state and non-governmental institutions.

# OVERVIEW

## Focus areas

ICT



Smart Cities, Blockchain, AI, IoT, Big Data, Mobility

Life Sciences



Biotech, MedTech, Health-Tech, Food-Tech, Agri-Tech

Clear Energy



Power Technologies, Green energy

## Infrastructure

Laboratory complex



11 High-Tech laboratories

Innovation forum



More than 120 events, annually

Incubator



Startup development programs, co-working spaces, startup ecosystem

Museum / Experimentarium



Interactive space for children - TechnoMagic Land

Sport Complex



4 Tennis courts, 2 multifunctional playgrounds and a gym in a green and relaxing environment

# In 2019

## at Sofia Tech Park



**BOSCH**

Engineering center for  
automotive software  
development.



**THE  
WORLD  
BANK**

Shared Services Center

**SOFIA  
TECHPARK**

Operations launched

# PARTNERS



# INCUBATOR

Situated in the northeast part of Sofia Tech Park, the Incubator includes approximately 6,200 square meters of office space designed for startup companies that develop innovative products within the three major focal areas of the Science and Technology Park:

- Information and Communication Technologies,
- Life Sciences, and
- Green Energy.

**5,200 m<sup>2</sup>**

office space customized for tech&startup companies

**24**

high-tech companies, including

**21** startups

# INCUBATOR

- STARTUPS IN INCUBATION PROGRAMS
- WORKSHOPS
- HACKATONS
- ACCELERATION PROGRAMS
- PRODUCT PRESENTATIONS
- PITCHDAYS
- INTERNATIONAL PROJECT PRESENTATIONS

## Season 1

## Season 2

►**2018**

24 high-tech companies,  
including  
**21** startups

**2019, Q4**►

Co-working space for up to  
**30 teams and startups.**

Own incubation program with  
a set of high added value  
services.

# INCUBATOR - Companies



# Incubation Program Season 2.0

Turning science into products.

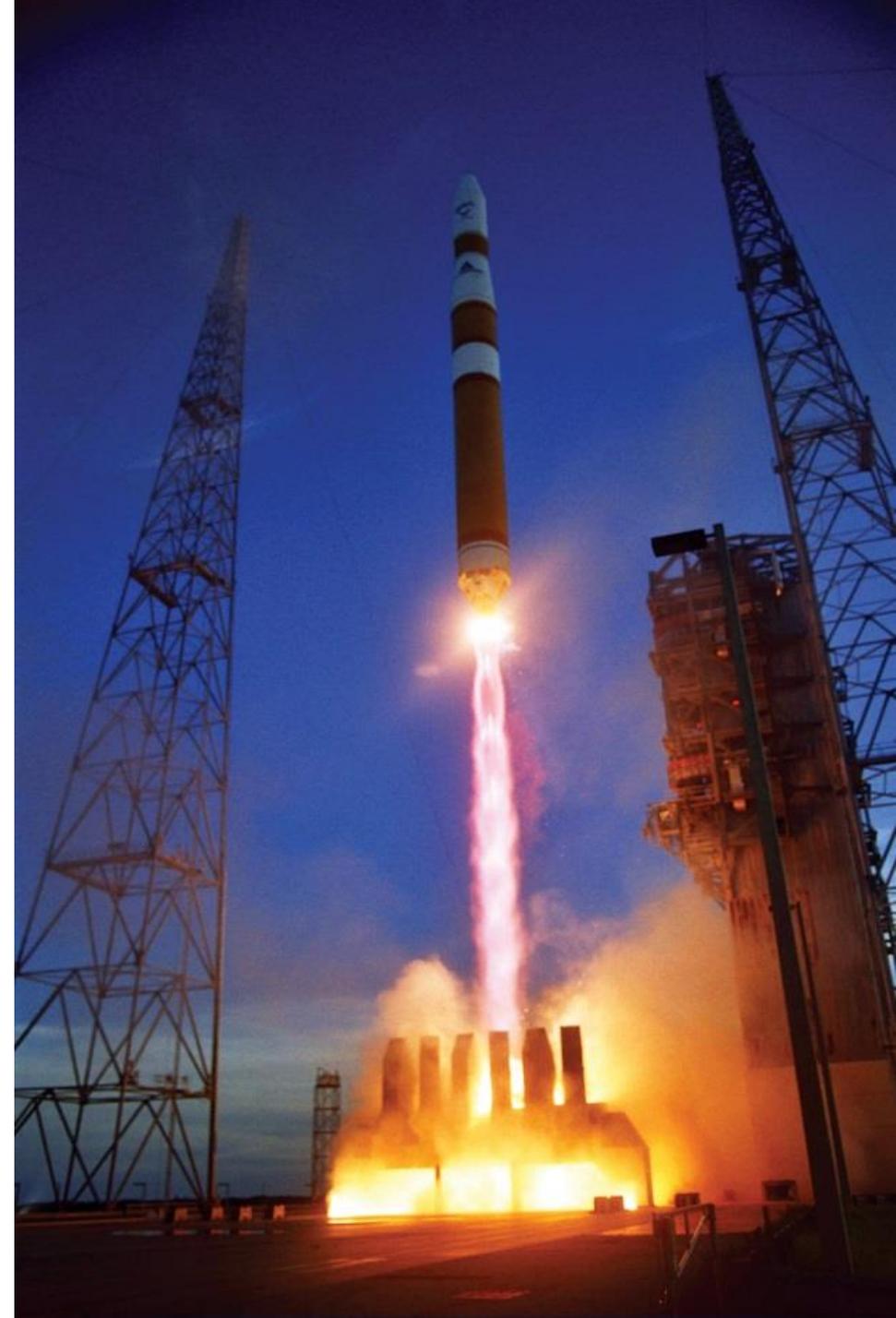
The logo for Sofia TechPark, featuring a stylized blue and white circular graphic on the left and the text "SOFIA TECHPARK" in a bold, sans-serif font on the right.

**SOFIA**  
TECHPARK

# Mission

To foster and support R&D-based entrepreneurship (in Bulgaria and the Balkan region).

**SOFIA**  
TECHPARK



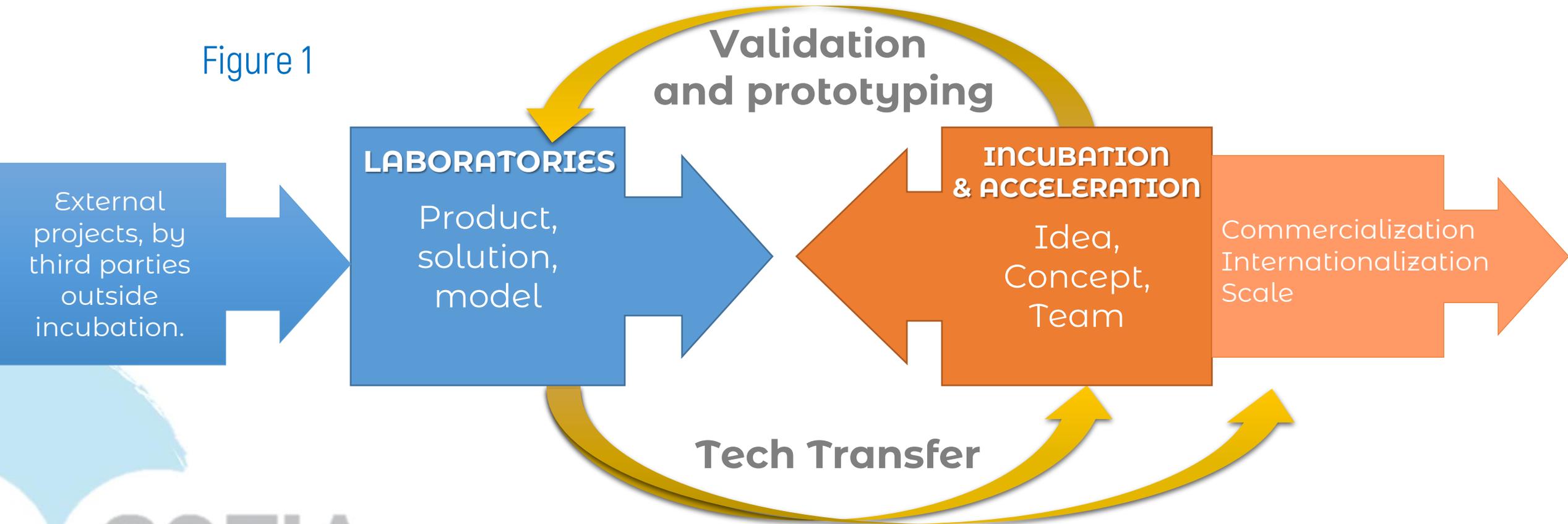
# Added Value

- Focuses on and science-related and R&D innovation start-ups;
- The STP lab complex with sector specific equipment and know-how;
- Virtual participation
- Access to investors and funding



# Synergies

Figure 1



# Scope

Activities and services to:

- Build managerial capacity
- Build community among R&D entrepreneurs and support their growth
- Provide specific scientific know-how
- Facilitate networking opportunities
- Provide relevant mentors & partners

# Capacity

Season 2 will offer more than  
**750 m<sup>2</sup> of co-working environment.**

This capacity can accommodate up to  
**60 teams and startups.**





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# Key Aspects

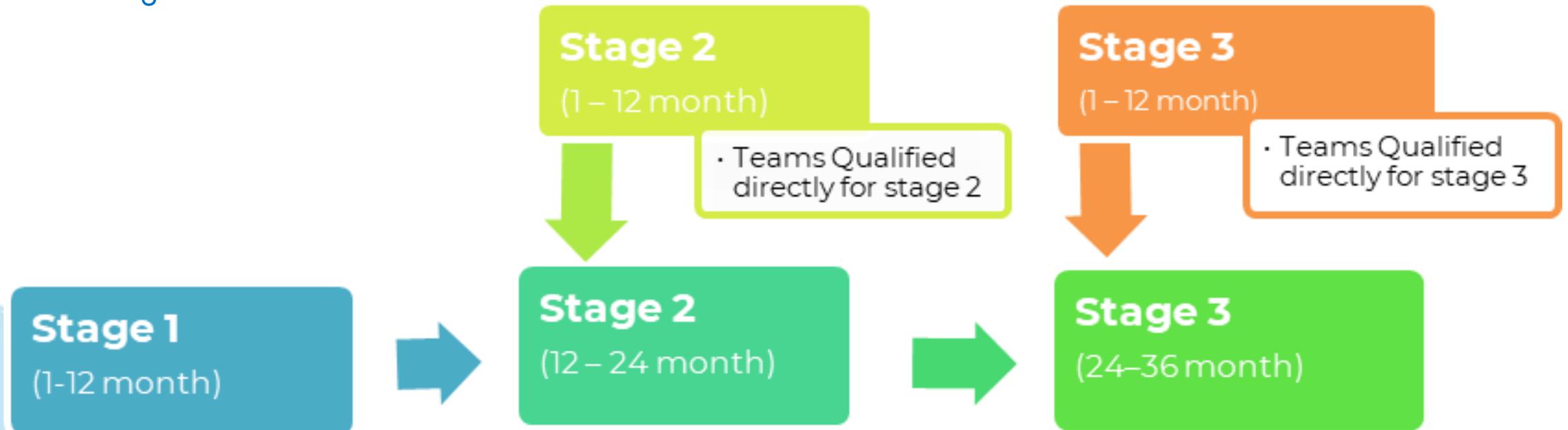
- Involve stakeholders and experienced partners
- Mandatory trainings
- Additional trainings and workshops
- E-Learning platform for training, follow-up, and feedback
- Inspirational talks, success stories and networking events
- Co-working space nurturing peer-to-peer learning and interaction
- Accommodation and living costs for the first 6 months
- Grow-while-develop concept (real-time progress)

# Technology Transfer

- *Identifying ideas with potential for IP*
- *Involvement of scientist from the Labs as mentors*
- *Technology Transfer process*

# Program Streams

Figure 2



# Process

- Application process – always open;

Figure 3



# Value Added Services

- Individual mentoring and progress monitoring
- Access to STP Labs
- TTO
- Virtual participation
- Accommodation and living costs
- Co-working space
- Dedicated Service Desk

# Value Added Services

- Shared services
- Networking (investors, mentors, partners, international exposure)
- Startups of special interest
- Other incubation programs, accelerators, activators
- Funding & access to investors
- Strategic partnerships from the business and government sectors

# Priority Sectors

## ICT

Smart Cities, Blockchain, AI, IoT, Big Data

## Life Sciences

Biotech, Medtech, HealthTech, FoodTech, AgriTech

## Clean energy

Power Technologies, Green energy



# LABS OVERVIEW

Biopharmaceutical  
Lab Complex  
(BioPharma)

Laboratory for extraction of  
natural products and  
synthesis of bioactive  
compounds

“In vitro” laboratory for  
evaluation of biological  
activity and toxicity

Pharmaceutical  
development and  
characterization with “In  
Silico” design

Bioinformatics Lab  
(BioInfoTech)

High Performance  
Computing (HPC)  
Lab

Cyber Security Lab

Intelligent  
Communication  
Infrastructures Lab

3D Creativity and  
New Products Rapid  
Prototyping  
Laboratory

Micro Nano Lab

Virtual and  
Augmented Reality  
Lab

Artificial Intelligence  
and CAD Systems  
Lab

# Laboratories

Unique opportunity to validate ideas, concepts, models within the STP Lab complex and speed-up prototyping.





# Application Process

- Apply at [www.sofiatech.bg](http://www.sofiatech.bg) or through [f6s.com](http://f6s.com)
- Three stages:
  - Application with basic information and a short video
  - Presentation of the project in front of a Selection Panel
  - Enrolling in Incubation Program Season 2.0

Applicants will also be monitored on a progress-base merits and be included in the 3 different streams, depending on results.

# Promo Activities

- Roadshow to technical and medical universities, including:
  - Promotion team
  - Digital media and journalists team
  - Jury members
  - All transported with electric vehicles
- Promo day
- Social Media promotions and ecosystem synergy
- International and regional promotion

# Value proposition to corporate partners

- Company branding and positioning
- Mentorship opportunities
- Investment opportunities
- Participation in special acceleration programs.

# Partners

SOFIA UNIVERSITY  
ST. KLIMENT OHRIDSKI



FOUNDER  
INSTITUTE



SOFIA  
TECHPARK

# THANK YOU!

## Team

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**SOFIA**  
**TECHPARK**