

Investment Promotion Agency of Qatar

WHY INVEST IN QATAR?



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invest 
Qatar

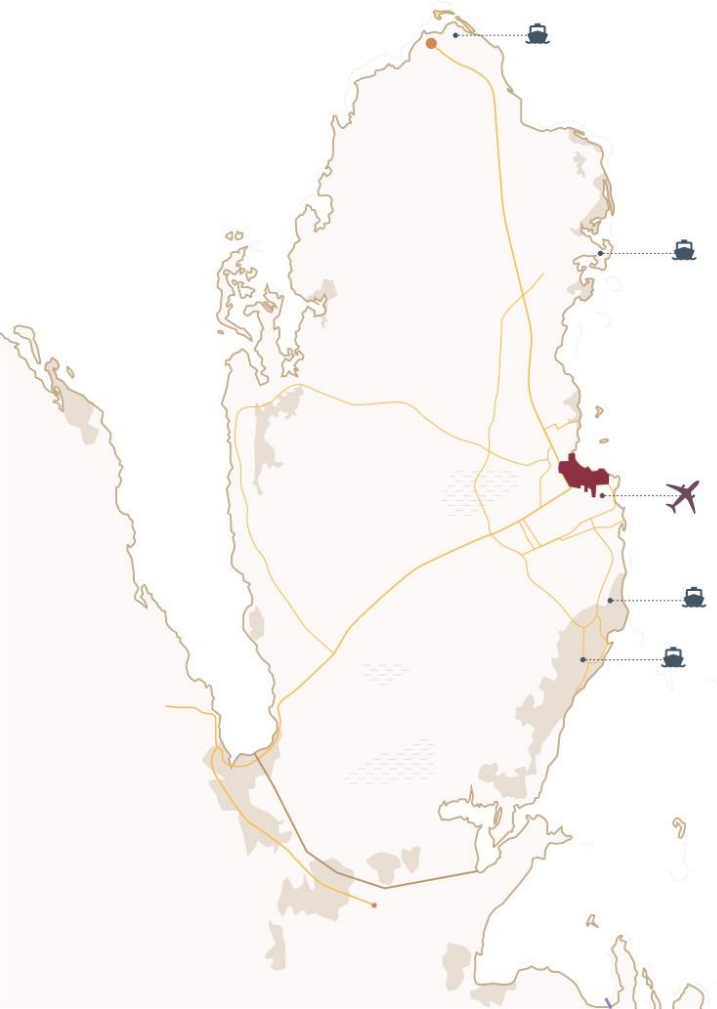
INVESTMENT PROMOTION AGENCY OF QATAR



IPA Qatar is the national agency responsible for **promoting and facilitating international investment in Qatar.**

We **oversee investment promotion** under the **Invest Qatar** brand.

We act as a **single point of contact** at a national level to connect you to a network of organisations offering **world-class support to set up and/or expand your presence in Qatar.**



Competitive Fiscal Incentives

One of the most stable, resilient and competitive economies in the world, Qatar boasts a world-class climate for business and investment.



100% Foreign Ownership

0-10% Corporate Tax

Zero-Tax on personal income

**Exemptions from custom duties
(subject to activity)**

QATAR'S BUSINESS FRIENDLY FOREIGN INVESTMENT ENVIRONMENT



A valuable and competitive business climate, with a variety of resources available



A stable and resilient economy

4th highest GDP per capita

1.9% projected GDP growth in 2021 and 4% in 2022, according to IMF

Strong external and fiscal position, AA- credit rating, according to S&P, Fitch and Aa3 from Moody's
Vision backed by investment, through ambitious 2030 National Vision



Vibrant knowledge eco-system and rich culture

Innovative and entrepreneurial, 1st in Arab world in Global Entrepreneurship Index

World-leading digital infrastructure, 4th in 5G Leadership Index with 99% internet penetration

Extensive International Investment agreements, with China, Germany, France and more



Pro-business climate

Competitive regimes, in terms of regulation, procedures, taxation incentives, and immigration among others

Conducive business environment, 3rd in World Bank's Doing Business 2020 for Impact of Tax on Business

2nd most competitive economy in the Arab World, as per Global Competitiveness Index



Unparalleled market access and connectivity

2 billion people worth \$6 trillion in combined GDP within 3000 km of Qatar

Connected to over 140 international destinations, through Qatar Airways and HIA

Hamad port, one of the largest green ports in the world, stretching over 28.5 sq. km

Qatar's ecosystem provides a wide variety of support for companies operating in the country



Our key national programs open significant investment opportunities for foreign investors:

- ▼ **Public-Private Partnerships (PPP)**
- ▼ **Special Economic Zones**
- ▼ **Qatar Fintech Hub**
- ▼ **TASMU Smart Qatar programme**
- ▼ **Qatar Research, Development, and Innovation Council (QRDI)**
- ▼ **MANATEQ**
- ▼ **Qatar National Research Fund**
- ▼ **National Food Security Programme**
- ▼ **...and many more**

There are several investment incentives operated by different entities..



Invest Qatar provides tailored incentives schemes based on the business case of the investor.



وزارة التجارة والصناعة
Ministry of Commerce and Industry

Offers a range of investment incentives including land allocation, import duty exemptions for machinery and equipment, and tax exemptions for investors.



الصندوق القطري لرعاية البحث العلمي
Qatar National Research Fund
Member of Qatar Foundation

Offers a range of mechanisms—from reviewing your feasibility study and supporting you with the necessary funding, to providing you legal and financial advisory services—to help you launch and run a business successfully in Qatar.



بنك قطر للتنمية
QATAR DEVELOPMENT BANK

Provides funding opportunities in the academic, public, and private sectors to foster research in priority sectors such as engineering and technology, physical and life sciences, medicine, humanities, social sciences, and the arts



مؤسسة قطر
Qatar Foundation

واحة قطر للمعلوم والتكنولوجيا
QATAR SCIENCE & TECHNOLOGY PARK

Provides multiple funding opportunities for local and international tech founders and entrepreneurs

HOW IPA QATAR CAN HELP BULGARIAN INVESTORS

The IPA Qatar works closely with businesses to **understand your objectives, connect you with the right stakeholders and resources, and support you through the investment process** to ensure your long-term success in Qatar.

Our services:

- ▼ Information on investment opportunities
- ▼ Information on the business & regulatory environment
- ▼ Connections to relevant organizations in the investment ecosystem
- ▼ Support for investors, from set-up assistance to facilitation of incentives
- ▼ Introductions to strategic partners
- ▼ On-going services

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THANK YOU

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