



ҚАЗАҚСТАННЫҢ СЫРТҚЫ
САУДА ПАЛАТАСЫ
CHAMBER OF INTERNATIONAL
COMMERCE OF KAZAKHSTAN
ВНЕШНЕТОРГОВАЯ
ПАЛАТА КАЗАХСТАНА



THE FIRST MEETING OF THE KAZAKHSTAN-BULGARIA BUSINESS COUNCIL



MURAT KARIMOV

CHAIRMAN OF THE MANAGEMENT BOARD OF THE
CHAMBER OF INTERNATIONAL COMMERCE OF
KAZAKHSTAN

FOUNDATION OF BILATERAL COOPERATION



Intergovernmental Commission

5th IGC meeting held in 2025.



Twin-City Strategic Partnership

Astana ⇌ Sofia

Shymkent ⇌ Plovdiv

Almaty ⇌ Varna

Uralsk ⇌ Blagoevgrad

Karaganda ⇌ Nessebar

Pavlodar ⇌ Burgas



Deputy Prime Minister – Minister of National Economy of the Republic of Kazakhstan, Mr. Serik Zhumangarin and Minister of Economy and Industry of the Republic of Bulgaria, Mr. Petar Dilov

BILATERAL TRADE TURNOVER DYNAMICS

Trade Turnover

2024 (Full Year Record)

\$375M

RECORD HIGH

~~(\$307M)~~
\$375M+

↑ ~4x Growth

H1 2025 (Baseline Period)

\$129M

H1 2026 TURNOVER

\$45M

↓ vs \$129M
(1st half
2025)

H1 2026 (Adaptation Period)

\$45M



Strategic Goal: Rebound from temporary decline, exceed prior volume benchmarks, and diversify commodity lines.

TRANSPORT & LOGISTICS SURGE

RAILWAY FREIGHT (+66% IN 2025)



93.3K Tons

+10% growth in 8M 2026. Key exports: Chemical fertilizers & non-ferrous metals.

ROAD TRANSIT FREIGHT



7.1K Tons

+42% increase in 7M 2026.



Key Export Drivers: Chemical Fertilizers & Non-Ferrous Metals

INVESTMENT CLIMATE & CORPORATE PRESENCE



\$87M+

Bulgarian FDI Inflow (2005–2025)



29th

World Bank Business Ready 2025
(out of 101)



104

Registered Enterprises with Bulgarian Capital
(**64** Active Operating Companies)

THREE KEY COMPETITIVE PILLARS



Diverse Energy



Rich Resource Base



Transit Gateway

CONCRETE JOINT INITIATIVES



LEKKERBEK & SHYMKENTMAY JOINT VENTURE

Construction of a state-of-the-art ready-to-eat food processing complex in Shymkent utilizing European Sous-vide technology.

**\$20
M**

MIDDLE CORRIDOR PORT INTEGRATION

-  Black Sea Ports Integration
-  Seamless Logistics Route
-  Trans-Caspian Connectivity



Microinvest[®]

&

Бизнес Рoст

MICROINVEST & BIZNESROST

Long-term automation partnership deploying Bulgarian software solutions across Kazakhstan's retail economy.

40+
Regions
Covered

8,000
Automated
Facilities

ATAMEKEN NATIONAL CHAMBER OF ENTREPRENEURS



The Massive Support Network

Registered businesses united under NCE Atameken

20 Regional

Chambers covering every region of Kazakhstan

188 Centers

Providing direct business support nationwide

1600+ Investment Projects

Pre-validated on the "Here & Now" digital investment platform



Pool of Investment Proposals

\$79 Billion

215 Projects (35.16 Trillion KZT)

UNDER IMPLEMENTATION

\$32.2
Billion
93 Projects

ELABORATION STAGE

\$46.4 Billion
122 Projects

CHAMBER OF INTERNATIONAL COMMERCE OF KAZAKHSTAN



1. Partner Matching

Targeted B2B profiling and vetted partner selection.



2. Legal Due Diligence

Comprehensive compliance and regulatory support.



3. B2B Matchmaking

Direct executive meetings and deal structuring.



4. State Incentives

Securing tax perks, land plots, and infrastructure.



Let Us Build the Future of Global Trade Together!

The Chamber of International Commerce of Kazakhstan invites you to forge stable, profitable, and future-proof partnerships. We are ready to serve as your trusted gateway to Kazakhstan and beyond.



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19/2 TURAN AVE., ASTRA BUSINESS CENTER,
Z19Y7P3, ASTANA, REPUBLIC OF KAZAKHSTAN
BIN: 140740025543

HALYK BANK OF KAZAKHSTAN JSC

IBAN: KZ496010111000206160 (KZT)

BIC: HSBKKZKX

KBE: 17

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CHAIRMAN OF THE MANAGEMENT BOARD:
M.R. KARIMSAKOV

Our partners:



Small and Medium
Enterprises Development
Organization of Turkey
"KOSGEB"



Business Council of the
Conference on Interaction and
Confidence-Building Measures
in Asia (CICA)



KAZAKH INVEST
NATIONAL COMPANY



Small and Medium Business
Development Agency of
Azerbaijan "KOBİA"



Business Council of the
Shanghai Cooperation
Organization (SCO)



China Council for the Promotion
of the International Trade

