

Introduction of Dispomedicor PLC.

Dear Madam/Sir,

Dispomedicor Zrt. is one of the biggest Eastern European Manufacturer of Health Care products, so within the next few words, let me introduce our Group of Companies.

Dispomedicor Zrt. has been established in 1950. We are operating 2 huge facilities in the Eastern Region of Hungary (EU).

We are certified by Hungarian EMKI Notified Body for **ISO 9001:2016, ISO 13485:2016, Directive 93-42 EEC Anex II, ISO 14001:2004**

We have 5 different Divisions, where we produce our products and maintain our services.

1st Division: Single Use Sterile Medical Devices (Brand name: Different Brand names for each product group):

In this division we produce different types of single use, sterile medical devices, as follows:

- Hypodermic needles (all sizes from 14G to 27G)
- Safety needles (own patented safety solution from 20G to 24G)
- Special needles (Strauss needle, Flaska needle, Huber needle, Anel needle, AVF cannula)
- Syringes (30ml, 50ml, 100ml in Pressure type and Luer Lock type)
- Infusion and Transfusion sets (Gravity and Pressure type)
- Extension lines (Gravity and Pressure type)
- Suction catheters
- HME Filter (Artificial nose)
- Medical Device Components

All our products are 100% produced in Hungary (European Quality) and sterilized by GAMMA RADIATION, but ETO sterilization is also possible.

We exclusively use Medical Grade and GAMMA stable raw materials, all sourced from the European Union.

For more information you can visit our web-site: www.dispomedicor.hu

2nd Division: Single Use Sterile Surgical Dressings (Brand name: Pharmico):

in this division we produce different types and sizes of single use, sterile Surgical Dressings, as follows:

- Lap sponges
- Gauze sponges
- Gaze balls
- Gauze bandages
- Elastic bandages
- Operational tampons
- Multi-layer gauze strips
- Sterile Cotton wools (surgical quality)
- Cellulose wadding pads
- Hospital tampon sticks
- Cotton gloves
- Tailor-made, different types of Operational sets (as per hospitals' special request)
- First-Aid kits

All our products are 100% made in Hungary (European Quality) and are sterilized in STEAM AUTOCLAVE.

For more information you can visit our web-site: www.pharmico.hu

3rd Division: Lady Hygiene Care Products (Brand name: Freesia):

In this division we produce different types and sizes of lady hygiene care products, as follows:

- Tampons (mini, normal, super)
- Sanitary napkins (mini, normal, super, night in airlaid and in fluff based construction)
- Panty liners (anatomical and g-string)
- Ear buds
- Cosmetic discs
- Cosmetic wools

All our products are 100% produced in Hungary (European Quality) in controlled hygienic areas.

For more information you can visit our web-site: www.freesia.hu

4th Division: Contractual Sterilization Services:

Besides being the biggest Eastern European health care product manufacturer, we are also in unique position thanks for our sterilization infrastructure.

We are the only Eastern European company, who has all the 3 types of sterilization methods in-house, as follows:

- GAMMA radiation
- Ethylene Oxide (ETO) gas
- STEAM autoclave

We do contractual sterilization services in all our above described facilities for other companies in different market sectors.

5th Division: Machinery Division:

Being a 65-years old well-experienced company, we have established our Machinery Division in 2008, where we design and build different types of medical device, fully automated assembly machines as follows:

- Hypodermic needle assembly machine
- Syringe assembly machine
- Infusion & transfusion set assembly machine
- Injection molds for medical device parts and components (any kind)
- Medical Device Packaging machine
- Lady hygiene converting machines

We cover the whole process from the machine designing paperworks up to installation and training, all managed by our Machinery Division.

We already have references in the following countries like: Egypt, Austria, United Kingdom, Hungary.

Product Catalogues:

From the below link, you can download our Product Catalogues for all our divisions that includes all our products in details.

However in case of having any special required devices or items, we are very flexible, thanks for our latest technologies and huge experience in the medical and health sector, so we can support you in any specific new item's design and production.

Link to download our catalogues: http://dispomedicor.hu/letoltes/Product_portfolio_DM.zip

Reference markets:

Our reference markets are Germany, Austria, United Kingdom, Italy, Czech Republic, Slovakia, Turkey, Egypt, Romania, Serbia, USA.

What we would like to achieve with Your Esteemed Company:

As our company had not have yet any active presence in your country, we would like to establish cooperation between our companies and we would like to build up an exclusive and strong distribution partnership with your company to launch our wide range of products onto your market.

What we can provide:

- World Class European Quality products
- Traditional manufacturing background and experience (more than 65 years)
- Competitive prices
- Exclusive commercial conditions
- Distributing your products on the Hungarian market
- Pre and after sales continuous customer support
- Annual turnover bonus system

I hope that you got clear view about all our activities and I would like to kindly ask you to read our Product Catalogues. In case you find any of our products interesting, please do not hesitate to contact me and I am ready to start negotiation about terms and conditions, as well as going deeper into any specific questions, if any.

If you find it more interesting, please consider this e-mail as a letter of invitation to come and visit our facilities in Hungary at any suitable time.

I hope that our introduction has attracted you attention and we trust in the cooperation in the future.

Best Regards,

Ms. Éva Eisler-Mezőffy
Export Manager



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