



SINOPHARM GROUP



中国国际医药卫生公司

China Sinopharm International Corporation

June, 2013



SINOPHARM & ITS HEALTHCARE PLATFORM

关爱生命
CARING FOR LIFE

呵护健康
ATTENDING TO HEALTH

1919



The First Pharm
Corp in China
中国第一家医药企业

1998



The Largest Pharm
Group in China
中国最大的医药企业



Pharmaceutical R&D医药研发中心
(functional food) (功能食品)



Pharmaceutical Production (医药生产)
(1st company WHO-PQ accredited)
(中国第一家通过WHO-PQ认证的企业)



Pharmaceutical Sales and Distribution
医药分销(More than 2000 retail stores
covering 31 of 34 provinces and cities)
(在31个省市拥有2000多家零售网点)



Health platform has established.
建立健康产业平台

● Revenue: **26** billion USD in 2012 营业收入260亿美元

Oil: 183000 M 油脂: 18万吨

Milk powder: 4000 MT 奶粉4000吨

Fresh fruit: 28000 MT 水果28000吨

Concentrated juice: 8000 MT 果汁8000吨



the State-owned Assets Supervision and Administration
Commission of the State Council
(SASAC)

SINOPHARM 中国医药

Wholly owned or holding subsidiaries 子公司

CHINA SINOPHARM INTERNATIONAL CORPORATION (SINOPHARM INTL)
中国国际医药卫生公司

SINOPHARM GROUP (HOLDING) CO., LTD.

CHINA NATIONAL BIOTEC GROUP

CHINA STATE INSTITUTE OF PHARMACEUTICAL INDUSTRY

REED SINOPHARM EXHIBITIONS CO., LTD.

CHINA NATIONAL PHARMACEUTICAL INDUSTRY CO., LTD.

CHINA NATIONAL SCIENTIFIC INSTRUMENTS AND MATERIALS CORPORATION

CHINA NATIONAL CORPORATION OF TRADITIONAL & HERBAL MEDICINE

CHINA UNITED ENGINEERING CORPORATION

CHINESE JOURNAL OF NEW DRUGS CO., LTD.

Publicly listed companies 上市公司

SINOPHARM GROUP (HOLDING) CO., LTD.
(01099.HK)

CHINA NATIONAL MEDICINES CO., LTD.
(600511.SH)

BEIJING Tiantan Biological Products Co., Ltd.
(600161.SH)

SHYNDEC PHARMACEUTICAL CO., LTD.
(600420.SH)

SHENZHEN ACCORD PHARMACEUTICAL CO., LTD.
(000028.SZ, 200028.SZ)

Business Section业务板块

EXPORT
出口业务

原料药/中间体 Active Pharmaceutical
Ingredients/Intermediate

制剂 Preparation

生物疫苗 Biological Vaccine

IMPORT
进口业务

矿产板块 Mineral Products

化工板块 Chemical Products

健康食品原料板块 Healthy Food Materials



International Trade between Bulgaria and Sinopharm 与保加利亚贸易情况



IMPORT

- Sunflower seed oil 葵花籽油
- Active Pharmaceutical Ingredient/Intermediate
原料药/中间体

EXPORT



Healthy Food Materials Business

健康食品业务



Edible Oil

食用油



Concentrated Juice

浓缩果汁



Fresh fruit

水果



Milk Powder

奶粉

咖啡豆

Coffee Bean

茶

Tea

甘草

Licorice

薄荷醇

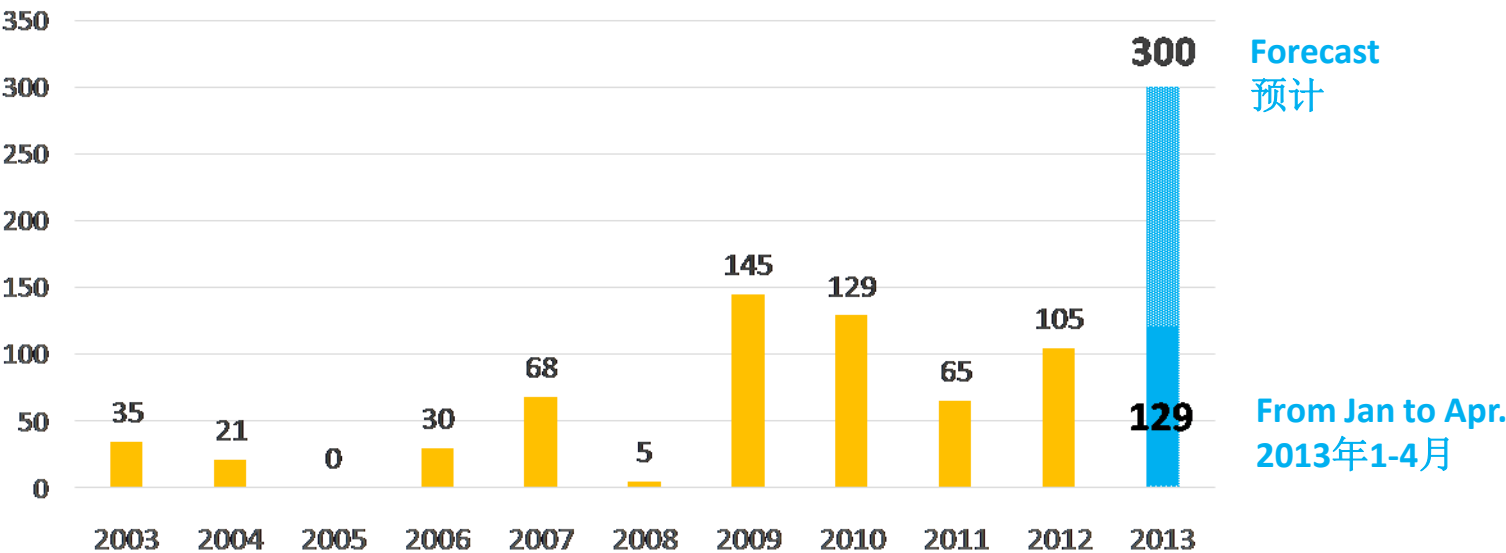
Menthol



Products 产品	Market occupancy 市场排名	Market share 市场份额
Sun seed oil 葵花籽油	NO. 1	55%
Menthol 薄荷	NO. 1	30%
Iodine 碘	NO. 2	30%
Boric acid 硼酸	NO. 1	14%



Chinese Import of Sunflower Seed Oil 中国葵花籽油进口情况



SINOPHARM and Sunflower Seed Oil

国药葵花油业务



the **biggest** importer for sun seed oil in China
中国最大的葵花籽油进口商

Year	2011	2012	2013 (1-4)
Total Import of China 总进口量 (1000MT)	65	105	129
Sinopharm Import 国药进口量 (1000MT)	18.5	57.5	77
Percentage of Sinopharm 国药占比	28%	55%	60%



Edible oil Business 食用油业务



Total : **300000** MT

2013年计划进口：30万吨

Cosmetic Business 化妆品业务

ROSE OIL SOFT CAPSULE 玫瑰油软胶囊



METEN FACIAL MASK 美益天系列面膜



欢迎保加利亚企业与我们开展农产品领域的合作!
We looking forward to the cooperation with the Bulgarian enterprises in the field of agricultural products!

THANKS



BULGARIA