



DISTRIBUTION & MARKETING

PHARMACEUTICAL PRODUCTS

November
2025

Website
www.comevopharma.com





About us

COMEVO is a company specialized in **distribution and marketing of pharmaceutical products**, committed to offer an efficient, and responsible service with humanistic sense.

We guarantee coverage, quality, and efficiency in every delivery, with our national and international pharmaceutical partners and stakeholders in Mexico.

Mission

Provide solutions for distribution and marketing of pharmaceutical products, ensuring **quality, regulatory compliance, and personalized service**, contributing to mexican's wellness and health.

VISION AND VALUES



Vision

Consolidate our position as a leading company in the pharmaceutical sector, recognized for its operational excellence, professional ethics, and commitment to health, through **strategic alliances with laboratories and clients** in the public and private sectors.



Values

COMMITMENT
COLLABORATION **ETHICS**
QUALITY
INNOVATION **SERVICE**

Overview 2024-2025

CURRENT DAILY SALES
1MM
USD

QUARTERLY RUN RATE
120MM
USD

ADVISORS WITH
+30
YEARS OF
EXPERIENCE

80 SKUs managed.

47 MMD secured contracts.

2.3 MM USD productivity per employee.

Competitive Strengths

- *Diversified product* portfolio.
- *Experience* with government and large-scale contracts.
- *Strategic partnerships* with specialized logistics experts.
- *Fast response* and on-time delivery capabilities.

Investor Value Proposition

- *Scalable and sustainable* growth trajectory.
- *High return* on human capital.
- *Exponential increase* in sales.
- Proven business model ready for *regional and national expansion*.



Strategic alliances

Comevo has consolidated key alliances with key pharmaceutical manufacturing laboratories, fostering a **collaborative network that guarantees safety and efficient access to high-quality pharmaceutical products.**

These alliances are based on mutual trust, transparency, and **commitment to mexican's health.**



Pharmaceutical Logistics

+140K m2 PHARMA-GRADE STORAGE

FULL TRUCKLOAD
NATIONWIDE FLEET **1.5 tons**



- **Specialized Warehouse Solutions**
- Multi-temperature facilities ***ambient, cold, frozen y deep-frozen.***
- **Multi-temperature facilities** *ambien, cold, frozen and deep-frozen*



Services

-  **Marketing**
Offer of highly specialized medicines for the public and private sectors.
-  **Sales and distribution**
National coverage and compliance with quality standards and efficient delivery times.
-  **Sales channels**
Experience with public tenders, direct deals, scheduled orders and personalized attention.



Value-Added Services

+ Regulatory Affairs

- Modification of sanitary license for wholesale commercialization.
- Filing of new operating notice.
- Sanitary Registration analysis.
- Support for evaluation and development of technical proposals.

+ Technical support for the public market

- Market analysis.
- Review of current and historical institutional supply contracts.
- Items, codes, and institutional procurement procedures.
- Market values. Supply and demand studies.

+ Institutional procurement procedures

- Evaluation of procurement procedures.
- Preparation and development of technical (legal, administrative) and economic proposals.
- Monitoring and participation in the different phases of procurement procedures.
- Clarification meetings, proposal submission, follow-up of appeals, award decision, contract signing, registration in institutional portals and supply systems, etc.

+ Institutional Contract Management.

- Ongoing contract monitoring through comprehensive process tracking.
 - With the objective of avoiding sanctions and unnecessary procedures, in order to make each stage of the contract more efficient.
- Covers all public sector institutions involved in procurement, with a focus on the three main service providers.
- Inventory management.
- Collections.



Contact

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New Treatments

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Cutting-Edge Technology

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Innovating for Better Health