



**PHARBACO**

**WHO GMP / GLP / GSP**

**Attention to:**

- Ministry of Health - Republic of Bulgaria
- The Ambassador of Republic of Bulgari in Vietnam
- The Commercial Counselor of Republic of Bulgari in Vietnam

We, Pharbaco Central Pharmaceutical Joint Stock Compnay No. 1:

Address: 160 Ton Duc Thang street – Hang Bot ward – Dong Da district – Ha Noi city – Vietnam

Tel: + 84 243 8454 561

Website: <http://pharbaco.com.vn/>

Email: [pharbaco@pharbaco.com.vn](mailto:pharbaco@pharbaco.com.vn)

We would like to extend our sincere greeting to the Ministry of Health, the Ambassador, the Commercial Counselor and Pharmaceutical agencies of your country and we look forward to your support and collaboration regarding pharmaceutical business.

We, Pharbaco, a pharmaceutical company with longest history of pharmaceutical business were established since 1948.

Currently, we are investing and establishing 12 production lines, which include:

- *Non - beta-lactam: Injection & OSD*
- *Beta-lactam: Injection & OSD*
- *Penicillin: Injection & OSD*
- *Solution for Injection & Infusion*
- *Oncology: Injection & OSD*

...

We have sale and distribution system in every hospitals, pharmaceutical stores and shops covering all over the following countries: Vietnam, Laos, Myanmar and Cambodia; we also sell pharmaceutical products imported from Euro and America to Chinese market.

We expect that after unification of ASEAN market and Chinese market, similar to European Union, we are moving toward to a delighted vision.

Currently, we are demand for importing finished products from you pharmaceutical industry – please refer list below:



# 108 PRODUCTS NEED TECHNICAL TRANSFER

| No.                                | Production Line | API Name                 | Strength | Pharmaceutical form                | Quantity (UNIT)/ year |
|------------------------------------|-----------------|--------------------------|----------|------------------------------------|-----------------------|
| CEPHALOSPORIN POWDER FOR INJECTION |                 |                          |          |                                    | 11.774.555            |
| 1                                  | BLT_CEP_PFI     | Cefamandol               | 1g       | PFI                                | 1.843.175             |
| 2                                  | BLT_CEP_PFI     | Cefazolin                | 2g       | PFI                                | 524.940               |
| 3                                  | BLT_CEP_PFI     | Cefepim                  | 2g       | PFI                                | 670.000               |
| 4                                  | BLT_CEP_PFI     | Cefotaxim                | 2g       | PFI                                | 874.827               |
| 5                                  | BLT_CEP_PFI     | Ceftazidim               | 2g       | PFI                                | 976.983               |
| 6                                  | BLT_CEP_PFI     | Ceftriaxone              | 2g       | PFI                                | 426.414               |
| 7                                  | BLT_CEP_PFI     | Cefuroxim                | 1.5g     | PFI                                | 647.804               |
| 8                                  | BLT_CEP_PFI     | Cefoperazol<br>Sulbactam | 1g<br>1g | PFI                                | 1.639.038             |
| 9                                  | BLT_CEP_PFI     | Cefoxitin                | 1g       | PFI                                | 3.097.545             |
| 10                                 | BLT_CEP_PFI     | Cefoxitin                | 2g       | PFI                                | 1.073.829             |
| 11                                 | BLT_CEP_PFI     | Cefoperazol              | 2g       | PFI                                |                       |
| CEPHALOSPORIN ORAL ROUTE           |                 |                          |          |                                    | 47.442.557            |
| 12                                 | BLT_CEP_OSD     | Cefalexin                | 500mg    | Capsule                            | 31.209.291            |
| 13                                 | BLT_CEP_OSD     | Cefaclor                 | 500mg    | Capsule                            | 9.291.704             |
| 14                                 | BLT_CEP_OSD     | Cefuroxim                | 500mg    | Film coated tablet                 | 5.175.492             |
| 15                                 | BLT_CEP_OSD     | Cefixim                  | 200 mg   | Tablet                             | 1.229.920             |
| 16                                 | BLT_CEP_OSD     | Cefaclor                 | 375 mg   | Extended release tablet            | 536.150               |
| NONBETA ORAL ROUTE                 |                 |                          |          |                                    | 693.331.198           |
| 17                                 | NBL_GEN_OSD     | Esomeprazole             | 20mg     | Enteric coated tablet              | 10.215.500            |
| 18                                 | NBL_GEN_OSD     | Omeprazol                | 20mg     | Capsule with Enteric coated pellet | 32.349.309            |

0100  
CỘ  
CỘ  
DƯỠ  
TRUNG  
PH  
DONG



|    |             |                                          |                    |                            |             |
|----|-------------|------------------------------------------|--------------------|----------------------------|-------------|
| 19 | NBL_GEN_OSD | Paracetamol<br>500mg                     | 500mg              | Tablet                     | 132.000.000 |
| 20 | NBL_GEN_OSD | Trimetazidin                             | 35mg               | Extended<br>release tablet | 33.751.177  |
| 21 | NBL_GEN_OSD | Gliclazid                                | 30mg               | Extended<br>release tablet | 38.863.238  |
| 22 | NBL_GEN_OSD | Diosmin +<br>hesperidin                  | 450mg +<br>50mg    | Film coated<br>tablet      | 25.161.290  |
| 23 | NBL_GEN_OSD | Telmisartan                              | 40mg               | Tablet                     | 9.329.348   |
| 24 | NBL_GEN_OSD | Amlodipin +<br>Peridopril                | 5mg + 5mg          | Tablet                     | 11.477.693  |
| 25 | NBL_GEN_OSD | Levofloxacin                             | 500mg              | Film coated<br>tablet      | 3.611.378   |
| 26 | NBL_GEN_OSD | Azithromycin                             | 500mg              | Tablet                     | 1.459.460   |
| 27 | NBL_GEN_OSD | Clarithromycin                           | 500mg              | Tablet                     | 4.021.392   |
| 28 | NBL_GEN_OSD | Pantoprazol                              | 40mg               | Enteric coated<br>tablet   | 31.000.000  |
| 29 | NBL_GEN_OSD | Paracetamol +<br>Tramadol HCl            | 325mg + 37,5<br>mg | Capsule                    | 8.600.000   |
| 30 | NBL_GEN_OSD | Amlodipin                                | 5mg                | Tablet                     | 101.295.887 |
| 31 | NBL_GEN_OSD | Telmisartan +<br>Hydrochloro<br>thiazide | 40mg +<br>12,5mg,  | Film coated<br>tablet      | 5.900.000   |
| 32 | NBL_GEN_OSD | Esomeprazole                             | 40mg               | Enteric coated<br>tablet   | 3.545.000   |
| 33 | NBL_GEN_OSD | Piracetam                                | 800mg              | Film coated<br>tablet      | 30.800.000  |
| 34 | NBL_GEN_OSD | Gliclazid                                | 60mg               | Extended<br>release tablet | 8.190.000   |
| 35 | NBL_GEN_OSD | Tenoxicam                                | 20mg               | Film coated<br>tablet      | 5.400.000   |
| 36 | NBL_GEN_OSD | Meloxicam                                | 15mg               | Tablet                     | 2.434.470   |
| 37 | NBL_GEN_OSD | Piracetam                                | 400mg              | Capsule                    | 28.000.000  |
| 38 | NBL_GEN_OSD | Piroxicam                                | 20mg               | Tablet                     | 6.395.475   |





| NONBETA POWDER FOR INJECTION    |             |                                                                       |                |     | 9.589.950 |
|---------------------------------|-------------|-----------------------------------------------------------------------|----------------|-----|-----------|
| 62                              | NBL_GEN_PFI | Pantoprazol                                                           | 40mg           | PFI | 1.126.558 |
| 63                              | NBL_GEN_PFI | Vancomycin                                                            | 1g             | PFI | 359.912   |
| 64                              | NBL_GEN_PFI | colistin                                                              | 2MIU           | PFI | 15.000    |
| 65                              | NBL_GEN_PFI | Methylprednisolon                                                     | 40mg           | PFI | 2.732.844 |
| 66                              | NBL_GEN_PFI | Omeprazol                                                             | 40mg           | PFI | 834.703   |
| 67                              | NBL_GEN_PFI | Esomeprazole                                                          | 40mg           | PFI | 1.155.233 |
| 68                              | NBL_GEN_PFI | Glutathion                                                            | 600mg          | PFI | 348.860   |
| 69                              | NBL_GEN_PFI | Rabeprazol                                                            | 20mg           | PFI | 3.016.840 |
| PENICILIN POWDER FOR INJECTION  |             |                                                                       |                |     | 7.302.053 |
| 70                              | BLT_PEN_PFI | Piperacillin;<br>Tazobactam                                           | 4g+0,5g        | PFI | 396.934   |
| 71                              | BLT_PEN_PFI | Piperacilin                                                           | 1g             | PFI | 683.859   |
| 72                              | BLT_PEN_PFI | Ampicillin Sodium<br>(Ampicillin),<br>Sulbactam sodium<br>(Sulbactam) | 1g<br>500mg    | PFI | 4.043.770 |
| 73                              | BLT_PEN_PFI | Amoxicilin<br>acid clavulanic                                         | 1g<br>200mg    | PFI | 547.550   |
| 74                              | BLT_PEN_PFI | Cloxacilin                                                            | 1g             | PFI | 1.092.440 |
| 75                              | BLT_PEN_PFI | Oxacilin                                                              | 1g             | PFI | 537.500   |
| CARBAPENEM POWDER FOR INJECTION |             |                                                                       |                |     | 1.519.790 |
| 76                              | BLT_CAR_PFI | Imipenem<br>cilastatin                                                | 500mg<br>500mg | PFI | 643.893   |
| 77                              | BLT_CAR_PFI | Meropenem                                                             | 1g             | PFI | 856.097   |
| 78                              | BLT_CAR_PFI | Ertapenem                                                             | 1g             | PFI | 19.800    |
| ONCOLOGY PRODUCTS               |             |                                                                       |                |     |           |
| 79                              | ISO_ONC_OSD | Imatinib                                                              | 100mg          | OSD | 2.438.494 |



|     |             |                 |             |     |           |
|-----|-------------|-----------------|-------------|-----|-----------|
| 80  | ISO_ONC_OSD | Capecitabin     | 500mg       | OSD | 9.000.000 |
| 81  | ISO_ONC_Inj | Paclitaxel      | 260mg       | Inj | 58.427    |
| 82  | ISO_ONC_Inj | Oxaliplatin     | 100mg       | Inj | 190.811   |
| 83  | ISO_ONC_Inj | Paclitaxel      | 00mg/16,7ml | Inj | 128.938   |
| 84  | ISO_ONC_Inj | Bortezomib      | 3.5mg       | Inj | 5.531     |
| 85  | ISO_ONC_OSD | Temozolomid     | 100mg       | OSD | 68.768    |
| 86  | ISO_ONC_Inj | Docetaxel       | 80mg        | Inj | 79.102    |
| 87  | ISO_ONC_Inj | L-asparaginase  | 10,000 iu   | Inj | 5.100     |
| 88  | ISO_ONC_Inj | Ifosfamid       | 1g          | Inj | 78.308    |
| 89  | ISO_ONC_Inj | Oxaliplatin     | 50mg        | Inj | 125.385   |
| 90  | ISO_ONC_Inj | Carboplatin     | 450mg       | Inj | 39.790    |
| 91  | ISO_ONC_OSD | Erlotinib       | 150mg       | OSD | 58.555    |
| 92  | ISO_ONC_Inj | Gemcitabin      | 1000mg      | Inj | 47.740    |
| 93  | ISO_ONC_Inj | Acid zoledronic | 4mg         | Inj | 23.339    |
| 94  | ISO_ONC_Inj | Cisplatin       | 50mg/50ml   | Inj | 359.673   |
| 95  | ISO_ONC_Inj | Irinotecan      | 40mg/ 2ml   | Inj | 61.499    |
| 96  | ISO_ONC_Inj | Carboplatin     | 150mg       | Inj | 96.740    |
| 97  | ISO_ONC_Inj | Gemcitabin      | 200mg       | Inj | 121.856   |
| 98  | ISO_ONC_Inj | Doxorubicin     | 50mg        | Inj | 63.523    |
| 99  | ISO_ONC_OSD | Gefitinib       | 250mg       | OSD |           |
| 100 | ISO_ONC_Inj | Pemetrexed      | 500mg       | Inj |           |
| 101 | ISO_ONC_OSD | Anastrozol      | 1mg         | OSD | 1.796.341 |
| 102 | ISO_ONC_Inj | Docetaxel       | 20mg        | Inj | 37.466    |
| 103 | ISO_ONC_Inj | Pemetrexed      | 100mg       | Inj |           |
| 104 | ISO_ONC_OSD | Erlotinib       | 100mg       | OSD | 29.067    |

3032  
 TY  
 HAN  
 PHAM  
 ONG  
 ACO  
 IP. HA





## WHO GMP / GLP / GSP

|     |             |                        |          |     |         |
|-----|-------------|------------------------|----------|-----|---------|
| 105 | ISO_ONC_Inj | Paclitaxel             | 30mg/5ml | Inj | 37.045  |
| 106 | ISO_ONC_Inj | Epirubicin hydroclorid | 50mg     | Inj | 53.842  |
| 107 | ISO_ONC_Inj | Everolimus             | 10MG     | Inj |         |
| 108 | ISO_ONC_OSD | Letrozol               | 2.5mg    | OSD | 494.150 |

(If the delivery is on time with sufficient quantity and reasonable price; we can guarantee the turnover of USD 500 – 800 million in the first year. Thanks to our agency and distribution system, moreover, they enable us to be representative agent or distributor of any big enterprise all over the world.)

Our capacity and financial ability could ensure comprehensive and complete trading; if any product were sold to us, we must have exclusive right for distribution of the product in Laos, Cambodia, Myanmar and Vietnam market.

We look forward to support from the Minister of Health, The Ambassador, The Commercial Counselor, and we also expect you to inform to all companies in your country.

Hopefully, cooperation between pharmaceutical industry of Vietnam and your country shall turn over a new leaf when collaboration with Pharbaco is in practice.

*For more information, please contact:*

- Mr. Nguyễn Đức Thịnh  
E-mail: [thinhnd566@pharbaco.com.vn](mailto:thinhnd566@pharbaco.com.vn)  
Mobile: +84 81427 2226
  
- Ms. Nguyễn Anh Ly  
E-mail: [lyna026@pharbaco.com.vn](mailto:lyna026@pharbaco.com.vn)  
Mobile: +84 91583 8986

Your sincerely,



NGÔ NHẬT PHƯƠNG

General Director

Pharbaco Central Pharmaceutical Joint Stock Company No. 1