## KT UKRAINE LLC Company registration number 37682336

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Stefan Sofroniev Commercial and Economic Counselor Head of Trade and Economic Mission Embassy of the Republic of Bulgaria in Ukraine 1, "Gospitalna" str., 01023 Kyiv, Ukraine

N112 25.06.20

Dear Mr Sofroniev,

We are KT Ukraine company. First of all, let me introduce our company to you. KT Ukraine company is the largest national electric power tools importer in Ukraine. One of our trademark is Dnipro-M.

We sell our products through a number of channels, such as our own chain of Dnipro-M's retail shops, this chain has more than 100 stores, and also our partner stores, which more than 1000. Online sale channels include our own website www.dnipro-m.ua and websites of Ukrainian online market key leaders.

Our company is a leader of Ukrainian market in different product groups, our market shares are 42% of welding machines, 40% of construction chemicals, 25% of electric power tools, 10% of gasoline garden tools. The main value of KT Ukraine company is high quality at a reasonable price.

Since company development and range expansion, we are looking for new suppliers. Our company has confidence in European quality, so we intend on close cooperation with European countries.

Now we are interested in expansion of concrete mixers range. One of the main concrete mixer specification, that we are looking for is drum capacity, which should be from 120L to 180L. Nominal motor power should be from 500W to 750W.

We ask you to provide us with contact list of concrete mixers manufacturers, so that we can contact them by ourselves and provide with detail specifications of product that we are interested in. For providing with information you can contact person who is responsible for it: Senior import department manager Olga Prostakova — tel. +380(95)880-02-26, email address: o.prostakova@kt.ua, or Import department manager Liza Holovko — tel. +380(96)302-03-58, email address: ye.holovko@kt.ua.

We will be very grateful for your help and we hope for further development of cooperation between Ukraine and Europe.

Yours sincerely, Tatiana Zvyagintseva Director

