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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
1.		Luca DI MONTEZEMOLO President			
	CONFINDUSTRIA	Andrea RIELLO Delegate for Central and Eastern Europe			
		Vincenzo PETRONE Director International Affairs Dept.			
		Carlo CALENDA Assistant of President Montezemolo			
		Simone PERILLO International Affairs Dept.			
2.		Maurizio SELLA President			
		Domenico SANTECECCA Direttore Centrale			
	ABI	Gianfrancesco RIZZUTI Resp. Rapporti Media			
		Sara CADEDDU Settore Crediti ed Internazionalizzazione			







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
3.	AISCAT (Associazione Italiana Società Concessionarie Autostrade e Trafori)  Belonging to the Association: FEDERTRASPORTO	Maurizio ROTONDO Head International Affairs Unit  CONTACT DETAILS Via Sardegna 40 ROMA Tel: +39 06 4827941 Fax: +39 06 4746968  E-mail: maurizio.rotondo@aiscat.it	Infrastructure and logistics AISCAT is the trade Association of the Italian Toll Motorways Concessionaires	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION SEEKED  Infrastructures concession and management	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
4.	ANCE ASSOCIAZIONE NAZIONALE COSTRUTTORI EDILI ITALIAN CONSTRUCTION CONTRACTORS' ASSOCIATION	Giulio GUARRACINO Executive Manager  CONTACT DETAILS  Via Guattani, 16 00161 ROMA  Tel:+39 06 84567437 84567434-84567424 Fax:+39 06 84567566  E-mail: estero@ance.it	Construction industry Professional representation of Italian private construction companies	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  — — — COLLABORATION REQUESTED  Please choose one or more of the options indicated in the attached list:	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details): - Ministry of Tourism - Ministry responsible for real estate - Bulgarian Building and Construction Chamber BBCC 23 Chumerna Str. BG - 1202 Sofia Tel: +359 2988 95 85 Fax: +359 2988 68 80 e-mail: office@bbcc-bg.org Internet: www.bbcc-bg.org







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N. C	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
F	ANIMA Federation of the Italian Associations of Mechanical and Engineering Industries	Enrico Massimo CARLE Vice Presidente	ANIMA is the industrial organisation which represents all major companies of the mechanical and engineering industry. In particular it joins companies that produce:	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
E	Belonging to the Association:	CONTACT DETAILS  V. Scarsellini, 13 20100 Milano  Tel: +39 02 45418521 Fax: +3945418717  E-mail: radice@anima-it.com	-Machinery and equipment for energy generation and for oil and chemical industries.  -Erection and maintenance of industrial plants Systems and machinery for lifting, elevation and handling  -Plants, technology and products for food industry  -Plants, machinery equipment and products for building industry  -Equipment and products for enviroment and personal protection, firefighting and safety	COLLABORATION REQUESTED  Please choose one or more of the options indicated in the attached list:	- Bulgarian Mechanical Associations - Director of Ice Bulgaria - dr. Agostino Ambrogetti E-mail: a.ambrogetti@mi.gove rnment.bg Business Promoters Andon Kalibatsev e-mail: andon@finance.bg Antoaneta Aleksova e-mail: tony_alexova@yahoo. com Other delegates interested on Italian







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
6.	ASSINDUSTRIA PESARO URBINO	Ing. Marco Montagna President  CONTACT DETAILS	Construction Industry and	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
	Belonging to the Association:	P.le Garibaldi, 17 Pesaro 61100	Housing finance and real estate market	COLLABORATION REQUESTED	
	ASSOCIATED INDUSTRIES OF PESARO URBINO	Tel: 0721 31029 Fax: 0721 370388 E-mail: montagna@costruzioni.it		Technical co-operation partenrships (for the Construction Industry sector) Financial co-operation: direct investments (for the housing and real estate sector)	
7.	ASSINDUSTRIA VICENZA  Belonging to the Association:  CONFINDUSTRIA	Stefano ACERBI Responsabile Servizio Commercio Estero  CONTACT DETAILS  Vicenza  Tel: +39 0444 232685 Fax: E-mail:	Industrial association	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  Please choose one or more of the options indicated in the attached list.	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):  POTENTIAL CUSTOMERS/PARTN ERS/SUPPLIERS







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
8.	ASSOCONSULT Associazione delle Società di Consulenza Organizzativa e Direzionale	Name Position		Direct contact with ICE SOFIA	
	Direzionale	CONTACT DETAILS			
		V.le L. Pasteur 00144 Roma			
		Tel: +39 06 59290397 Fax: +39 06 59299602			
		E-mail: assoconsult@fastwebnet.it			







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
9.	ASTOI  Belonging to the Association:	Giuseppe BOSCOSCURO President  CONTACT DETAILS  Address: V. Conservatorio, 20  City: Milano - ITALY  Tel: +39 0276014497 Fax: +39 0276015383  E-mail: astoi@astoi.com		Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  Please choose one or more of the options indicated in the attached list:	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
			tourism issues, measures and legislation.		







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
10.	FEDERMACCHINE  Belonging to the Association: - CONFINDUSTRIA - CECIMO	Alfredo Mariotti Secretary General  CONTACT DETAILS  V.e Fulvio Testi, 128 20092 Cinisello Balsamo MI  Tel: +39 02 26255288 Fax: +39 02 26255880 E-mail: general.manager@ucimu.it	FEDERMACCHINE  Activity: - The national Federation of associations of manufacturers of capital goods intended for industrial and handicrafts manufacturing processes	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  X NO  COLLABORATION REQUESTED	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
11.	FEDERTURISMO	Costanzo JANNOTTI PECCI Presidente Giulia COSENZA Consorte	Federation of Tourism Sector		







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
12.	UCIMU SISTEMI PER PRODURRE  Belonging to the Association: - CONFINDUSTRIA - CECIMO	Alfredo Mariotti General Manager  CONTACT DETAILS  Viale Fulvio Testi, 128 20092 Cinisello Balsamo MI  Tel: +39 02 26255288 Fax: +39 02 26255880 E-mail: general.manager@ucimu.it	UCIMU SISTEMI PER PRODURRE  - Metal Mechanical Industry (Machinery) Activity: - Italian Association of machine tools robots and automation manufacturers	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  X NO  COLLABORATION REQUESTED	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
13.	UNACOMA Italian Farm Machinery Manufacturers Association	Alessandro LAURENZI Director General  CONTACT DETAILS  Via Spallanzani, 22/a 00161 Roma  Tel: +39 06 442981 Fax:+39 06 44298212  E-mail: direzione.unacoma@unacoma.it	Agro Industry	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  Facts and figures on agricultural mechanisation	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
14.	UNIONE INDUSTRIALE DI TORINO	Claudio BARBERO International Relations Manager	MANUFACTURERS' ASSOCIATION  The Unione Industriale Torino aims to represent, protect, promote and develop members companies and their interests. It was founded in 1906 and	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):  BULGARIAN
	Belonging to the Association: CONFINDUSTRIA	CONTACT DETAILS  Via Fanti, 17 10128 Torino  Tel:+39.011.5718421 Fax:+39.011.5718208  E-mail: c.barbero@ui.torino.it	since then it has worked alongside companies, acrting as a pointer of economic development in the Province of Turin.  The Association currently represents more than 2.000 small, medium and large concerns which employ about 200.000 people, i.e. two thirds of the local workforce in the manufacturing sector.	COLLABORATION REQUESTED  COMMERCIAL CO-OPERATION TECHNICAL CO-OPERATION	MANUFACTURERS' ASSOCIATIONS  POTENTIAL CUSTOMERS/PARTN ERS/SUPPLIERS







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
15.	UNINDUSTRIA TREVISO  Belonging to the Association:	Annalisa BISSON INTERNATIONAL DEPT. MANAGER  CONTACT DETAILS  P. S. Andrea, 10 31100 Treviso  Tel: 0422-294267 Fax: 0422-545369  E-mail: abisson@unindustriatv.it	SERVICES	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  Please choose one or more of the options indicated in the attached list:  COMMON COMMERCIAL  COOPERATION AGREEMENT	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
16.	Company name:  ACCADUEO IMPIANTI SrI  Belonging to the Association:	DE LONGHI Dino President  CONTACT DETAILS  Via della Madonnina , 8 31044 Montebelluna TV  Tel: 0423-609664 Fax: 0423-249177 E-mail: delonghi@accadueo.net	Design, construction and installation of water treatment plants.	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
17.	ACME  Belonging to the Association:	Gianluca LICENZIATO Sales Manager  Massimo MORETTI Addetto Commerciale per l'estero  CONTACT DETAILS  Via B. Cellini 33/35 int. Tavarnelle Val di Pesa (FI)  Tel: +39 055 8067806 Fax: +39 055 8067850  E-mail: g.licenziato@acmeconsorzio.it	services sector: consultancy, management and training; environmental sector: services and hydrological studies.  Chemical, microbiological and bio molecular analysis of food and beverages, water, cosmetics, plastic, environment, soil, air and water pollution, industrial products, waste, etc. Panel test and product test on foods and beverages. Consultancy on health and safety according to EU standards and requirements. Consultancy and services on rural development, environmental and natural resources, environmental monitoring, agroindustry, cartography. The firm is quality certified.	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  ✓ YES  COLLABORATION REQUESTED  Commercial co-operation, General co-operation, Request of co-operation, Technical co-operation.	No indications on specific firms or company interest in meeting Bulgarian or international firms operating in the following sectors: Water and waste treatment, food production and distribution, agroindustry, polluting productions, plastic production, etc.







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
18.	ACQUATECNO SrI	Paolo TURBOLENTE Managing Director	Consultancy Hydrological studies Ports, waterways and shipping Roads and highways Water supply and waste water treatment Coastal protection	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
	Belonging to the Association:	CONTACT DETAILS  Via Goito, 39 - Rome  Tel: +39 06 44 70 20 81  Fax: +39 06 44 70 49 06  E-mail: info@acquatecno.it		COLLABORATION SEEKED  Commercial cooperation Offer of technological assistance / technology transfer	Bulgarian Ship Hydrodynamics Centre, P.O. Box 58, kv. Asparuhovo, Varna 9003, Bulgaria +359 52 370500 +359 52370514
19.	ACTELIOS S.p.A GRUPPO FALCK	Roberto TELLARINI Managing Director	ENERGY ENVIRONMENT- Biomass and Waste incineration plants  Actelios is leader on energy	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
	Belonging to the Association: ASSOLOMBARDA	CONTACT DETAILS  Via Alberto Falck 4/16 Sesto San Giovanni (MI)  Tel: +39 02 2433 3232 Fax:+39 02 2433 3791  E-mail: tellarini.actelios@falck.it	production using renewable sources, mainly biomass and wastes. Actelios activity covers all the aspect of project financing without recourse: development, structuring & financing, P.M. of construction and O&M. Actelios has 4 plants in operation for 72 MW and 3 plants under construction for 158 MW.	GENERAL CO-OPERATION: Joint Ventures on WTE plants.  Actelios is interested to explore the possibility to finance, build and operate a plant for municipal and industrial waste, including car fluff.	Ministry for Environment Sofia Municipality Funding institutions.







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
20.	Agriconsulting Europe SA	Gianluca VEDOVA Managing Director	SERVICES	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts	Please indicate specific Bulgarian counterparts that you would like to meet
		CONTACT DETAILS  Avenue de Tervuren 36 1040 Brussels		☑ YES	(name and contact details):
	Belonging to the Association: OICE and EFCA	Tel: +32 2 736 22 77 Fax: +32 2 736 49 70 E-mail: f.draou@agriconsultingeurope.be		COLLABORATION REQUESTED	
21.	AMBIENTE Scri	Patrizia VINELLO President  Paolo POLVEROSI Management Consultant	ENVIRONMENT  Environmental's consulting	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
	Belonging to the Association: Associazione Industriali	CONTACT DETAILS  Via Frassina 21 Carrara Tel: +39 0585855624 Fax: +39 0585855617  E-mail: vianello@ambientescrl.com paolo.polverosi@libero.it	services Remediation of pollutioned land Air monitoring systems	COLLABORATION REQUESTED  COOPERATION IN R&D JOINT-VENTURES OFFER OF ASSISTANCE IN R&D OFFER OF TECHNOLOGICAL ASSISTANCE OFFER OF TECHNOLOGY TRANSFER (KNOW-HOW)	PUBLIC AND PRIVATE ENVIRONMENTAL AGENCY AND CONSULTANCY







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
22.	ARTEL SpA	FILIPPI Gianluigi TREVISAN Moreno SHAREOLDER  CONTACT DETAILS	All products of air treatment: air cleaners, air conditioners, air curtains, dehumidifier	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
	Belonging to the Association: Industrial Association	V.le dell'Artigianato, 34 S. Vito di Leguzzano - VI Tel: +39 0445 595000 Fax: +39 0445 595900 E-mail: keti.zerbato@artelgroup.com		COLLABORATION REQUESTED  Please choose one or more of the options indicated in the attached list:	If is possible we would like to meet Bulgarian company which works in the fruit and vegetable field.
23.	AUSONIA Sri	OMBRA Aurelio President  CONTACT DETAILS	ENERGY  - Producing and distributing Gensets - Projecting and	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
	Belonging to the Association:  Confindustria Anie Anima	Via Favara, 452/C Marsala (TP) Tel: 0923 722311 Fax: 0923 721274 E-mail: ausonia@ausonia.net	Building Power Plant	COMMERCIAL COOPERATION - Request for commercial intermediary - Request for general commercial assistance  REQUEST OF COOPERATION - Business Cooperation - Partnerships	







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
24.	BETTIOL SrI  Belonging to the Association:	BETTIOL Enrico CEO  CONTACT DETAILS  Via Trieste, 231 31030 Arcade Tel: 0422 874065 Fax: 0422 874047  E-mail: info@bettiolimpianti.it	Installation and maintenance of heating – water and electrical systems	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  Participation public and private tenders	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
25.	BOSCOLO HOTELS SpA  Belonging to the Association: ASTOI	Sebastiano DE FAVERI Development Manager  CONTACT DETAILS  Via Uruguay,47 Padova Tel: +39 049 7620135 Fax: +39 049 7620134  E-mail: sdd@boscolo.com	HOTEL MANAGEMENT	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):  HOTEL OWNERS AND REAL ESTATE INVESTOR LOOKING FOR HOTEL MANAGEMENT COMPANY







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
26.	Calzaturificio DAL BELLO s.r.l.  Belonging to the Association:  Associazione Industriali Treviso	DAL BELLO Alessandro Owner CEO  CONTACT DETAILS  Via Frattalunga, 12 Casella d'Asolo Tel: 0423-55641 Fax: 0423-529301 E-mail: susanna@dalbello.it	INDUSTRY  Our company is producing SKI-BOOTS so the production of the final product involves:  - plastic injection technology - sewing activities - assembling activities	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  NO  COLLABORATION REQUESTED  GENERAL CO-OPERATION	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):  NONE
27.	F.Ili CANIL SpA  Belonging to the Association: UNINDUSTRIA TREVISO	ANDRIOLLO Michele CANIL Franco Commercial and Traffic Manager  CONTACT DETAILS  BESSICA DI LORIA Tel: 0423/4711 Fax: 0423/470466  E-mail: andriollom@canil.it canilf@canil.com	TRANSPORT  roads & highways  ROAD AND INTERMODAL TRANSPORT OF chemical liquid products (dangerous and not dangerous)	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  Please choose one or more of the options indicated in the attached list:  CHEMICALS  TRANSPORT RAILWAYS – ROAD	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
28.	CARLO GAVAZZI IMPIANTI SpA	Remo MOLETTI Marketing Manager	-Energy -Air Monitoring Systems -Renewable power plant -Urban Transportation -General transportation sector -Railways	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
	Belonging to the Association: ASSOLOMBARDA	CONTACT DETAILS  Via Carlo Gavazzi, 100 20010 Marcallo (MI)  Tel: +39 02979641 Fax: +39 0297964386  E-mail: moletti@carlogavazzi.it	Carlo Gavazzi Impianti is a leading company of the Engineering and Constracting as turn key supplier of electrical, instrumentation and control packages for infrastructures energy production and distribution as well as for environmental protection and industrial applications. It also engages in the turn-key supply of small power plants fuelled by renewable energy sources, electrical substations and water treatment plants. The range of services includes project management, engineering, procurement, installation, commissioning, maintenance and training.	COLLABORATION REQUESTED  CO-OPERATION	1) Engineering & Contracting companies  2) Electrical & Instrumentation contractors







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
29.	CIS INTERPORTO	Gianni PUNZO President  CONTACT DETAILS  Edificio Servizi - Lotto D1 Nola BA Tel.: +39 0813133500 Fax: +39 0815108032  E-mail: presidente@cisnet.it	•		
30.	COMPANIES & COMPONENTS SrI  Belonging to the Association:  UNINDUSTRIA TREVISO	Mario VIZZOTTO President  CONTACT DETAILS  Via Manin 27 31046 Oderzo TV  Tel: 0422 812807 Fax: 0422 815684 E-mail: coco@oderzo.nettuno.it	SERVICES	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  Commercial Cooperation Comercial Intermediary	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
31.	CONSORZIO PAVIA EXPORT  Belonging to the Association:  FEDEREXPORT	Carlo BOTTARELLI Director  CONTACT DETAILS  Via Regina Adelaide, 11 27100 Pavia  Tel:+39-0382-34326 Fax: +39-0382-303850  E-mail: info@pvexp.it	It is a multisector non-profit Consortium set up in 1974 by the Chamber of Commerce and by Industrialists' Association of Pavia. It gathers about 80 small and medium sized companies of various sector. The main aim is the one of promoting exports and facilitate co-operation and international trade of the members companies by providing a number of various services.	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  Pavia Export is interested in meeting no-profit associations or structures for the development of collaboration agreements in order to present projects to the European Community and letters of intent for the development of collaboration between Italian and Bulgarian companies.	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
32.	COSTRUZIONI GIUSEPPE MONTAGNA SRL  Belonging to the Association:  ASSOCIATED INDUSTRIES OF PESARO URBINO	Ing. Marco Montagna President  CONTACT DETAILS  P.le Garibaldi, 17 Pesaro 61100  Tel: 0721 31029 Fax: 0721 370388 E-mail: montagna@costruzioni.it	Construction Industry and Housing finance and real estate market	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  Technical co-operation partenrships (for the Construction Industry sector)  Financial co-operation: direct investments (for the housing and real estate sector)	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
33.	DE LORENZO GROUP	Filippo PROSPERI Area Manager Stoyan ARGIROV Local Agent	EDUCATION FOR VOCATIONAL SCHOOLS	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
	Belonging to the Association:  WORLD DIDACT	E-mail: a.modugno@delorenzo.it (segreteria)		COLLABORATION REQUESTED  COMMERCIAL COOPERATION:  Reciprocal/common commercial cooperation agreement Common agreement in public contract award  GENERAL COOPERATION Identification of new customers New project developments  REQUEST OF COOPERATION Business cooperation	Minister of Finance - Mr. Velchev  Minister of Transport and Telecommunication – Mr. Vasilev







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
34.	DIME SrI Domestic International Maintenance Enterprise	Mario PONTE General Manager	The sector we are interested in are: energy, municipal solid wastes, purification plant,	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts	We would like to keep contacts with : Foreign Office, Urban Parking Management Office,
	S.I.M. Srl	President – General Manager	services, construction industry, urban transportation, metal industry, metal mechanical industry.	☑ YES	Industialists Association Representative, Agencies that organize
	<b>De Ferrari</b> SpA	President	We work as service society in the Electro mechanical industry	COLLABORATION REQUESTED	educational exhibitions abroad, Internalisation
	Progress Srl	Managing Director  CONTACT DETAILS	field, and we are specialized in assembling, repairing, servicing machine tools, iron and steel	We are looking for these collaboration: Offer of commercial intermediary	Institutions
	Belonging to the Association:	Via Borzoli 132 B/r 16153 Genova Tel: +39-0106001251 Fax: +39-0106511195 E-mail: direzione@sim-italia.com	plants and carpentry. We are already working for manufactures of laser plants, machine tools, smoke extraction systems and we are servicing big Finmeccanica and Fincantieri companies such as Riva Group, Pirelli, Lucchini and Mariotti.	(general agent, franchise, distributor); offer of general commercial assistance (promotion, after sales services), and offer to sell a company or part of it (includes the sales or shares or an activity branch).	







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
35.	DIPIPLAST sri	PIER PAOLO DANIELI Position: PRESIDENTE	FURNITURE	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts	Please indicate specific Bulgarian counterparts that you would like to meet
	Belonging to the Association: UNINDUSTRIA TREVISO	CONTACT DETAILS  VIA PUCCINI, 4 CASTELFRANCO VENETO  Tel:+390423720524 Fax:+390423743035  E-mail: dipiplast@dipiplast.com	CONTROLOF OUT-SORCED DESIGN AND MANUFACTURE ACTIVITIES, ASSEMBLY OF PLASTIC CHAIRS HAVING METAL FRAMES.  CHAIRS FOR COMMUNITY, SCHOOL, WAITING ROOMS, HOTELS, RESTAURANT, BAR, HOME.	COLLABORATION SEEKED  REQUEST FOR COMMERCIAL INTERMEDIARY (GENERAL AGENT, DISTRIBUTOR) NOT FRANCHISING  BUSINESS CORPORATION (EXPORT, DISTRIBUTION) NOT IMPORT	(name and contact details):  WE HAVEN'T IN THIS MOMENT PROJECT OR OTHER CONTACTS WITH BULGARIAN COUNTERPARTS
36.	ELIEURO S.p.A. Compagnia Elicotteristica  Belonging to the Association:	Roano GRANDI Flight Operations Post Holder  CONTACT DETAILS  Via Lama n. 1 Clusone (BG)  Tel: + 39 346 22449 Fax: + 39 346 22003  E-mail: info@elieuro.it	Flight helicopter operations (fire fighting missions and civil protection)	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  Commercial cooperation: - common agreement in public contract for activity in aerial transportations by helicopters	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
37.	Ente per le Nuove Tecnologie l'Energia e l'Ambiente  ENEA  Italian National Agency for New Technologies, Energy and Environment.  Belonging to the Association:	Gianni CROCE International Relation and Program  CONTACT DETAILS  C.R. Casaccia, Via Anguillarese, 300 S.M. Galeria Roma  Tel:+39.06.30483439 Fax: +39.06.30486585  E-mail: gianni.croce@casaccia.enea.it	Energy, Environment and New Technology.  National Agency to promote and carry out basic and applied research and innovation technology activities, also through prototypes and product industrialization:  To provide high-tech services, studies, tests and evaluations to both public and private bodies and enterprises.	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  Partnership; Technology Transfer; Technical Cooperation; Offer of assistance in R&D	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
38.	ENEL SpA  and their Bulgarian Subsidiary Maritza East III Power Company AD  Belonging to the Association:  Confindustria	Piero GNUDI President  Enrico VIALE Balkans Country Manager  Andrea FALESSI Media Relations  Chiara RAIOLA Assistant to President  CONTACT DETAILS  V.le Regina Margherita 137 Rome  Tel:06 8305 7610 Fax: 06 8305 7954  E-mail: andrea.falessi@ enel.it massimo.bruno@enel.it	ENERGY  Power and Gas Utility  (Maritza East III: Power Generator)	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION SEEKED  Please choose one or more of the options indicated in the attached list:  - Direct Investments - Request to buy a Company or part of it - New Project Development	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):  Minister of Energy and Energy Resources- Mr. Miroslav Sevlievski 8, Triaditza Str. Sofia 1040 Tel.+359 2 988 5932 Fax.+359 2 986 5703  Minister of Economy- Mr. Milko Kovachev 8, Slavyanska Str Tel. +359 29407.1 Fax. +359 29872190  Minister of Finance Mr. Milen Velchev 102, G.S.Rakovski blvd Sofia 1000 +359 2 9859 202  Chairman of SERC (Regulator) Mr. Konstantin Shushulov







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
39.	EUROBAGS S.p.A.	Gianni CRIVELLARI Managing Director	Shopping bags in paper and polyethilene	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact
	Belonging to the Association:	CONTACT DETAILS		☑ YES	details):
	Unindustria Treviso	Via Codalunga, 90 Carbonera (TV) Tel: +39.0422 6901 Fax: +39.0422 445501		COLLABORATION REQUESTED	
		E-mail: gcrivellari@eurobags.com		REQUEST OF COOPERATION TECHNICAL CO-OPERATION	
40.	EUROPAK S.p.A.	BALBINOT Giancarlo General Manager	MATERIALS	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts	Please indicate specific Bulgarian counterparts that you
	Belonging to the Association:	CONTACT DETAILS	Manufacture of articles made of	☑ YES	would like to meet (name and contact
	A.I.P.E. Associazione Italiana Polistirolo	Rd. C. Battisti, 93 Vazzola	moulded polystyrene foam for use in the packaging of industrial products.	COLLABORATION REQUESTED	details):
	Espanso	Tel: +39438441419		We could be interested in each type	Anybody in particular.
	UNINDUSTRIA TREVISO	Fax: +39438441637  E-mail: europak@europak.it		of cooperation 1 <sup>st</sup> level you propose in the attached list but in particular we are looking for commercial cooperation and financial	
				cooperation.	







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
41.	FBR-ELPO SpA	Ivor FUSCHI Managing Director	Metal Mechanical Industrial	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts	Please indicate specific Bulgarian counterparts that you would like to meet
	Delegains to the Association.	CONTACT DETAILS	Metal Industry in equipments for food processing	☑ YES	(name and contact details):
	Belonging to the Association: SACMI S.c.	V. A. Da Brescia, 12/A 43100 Parma		COLLABORATION REQUESTED	
	SACIVII 3.C.	Tel: +390521267511 Fax: +390521267676 E-mail: news@fbr-elpo.it		Please choose <u>one or more</u> of the options indicated in the attached list.	







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
42.	FIERA DI ROMA SPA	Raffaella ALIBRANDI Managing Director	The "Fiera di Roma 2006" is the result of the partnership between institution and private companies. This new exhibition area is destinated to add	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
	Belonging to the Association:	CONTACT DETAILS  Via dell'Arcadia,2 00147 Roma  Tel: 06 5178582 Fax: 06 5178585  E-mail: direzione.fdr@fieradiroma.it	considerably to the enhancement of Rome's role as a great international capital. The project will be finish approximately in the first half of 2006 and in its initial stage the exhibition calendar will include 20 new events of national and international interest. We expect to attend about 1.200.000 visitors, while they will be over 2 million when the center will be operative. Fiera Roma 2006, whit its quality logistical and hotel setting, will become one of the leading exhibition center in Europe	COLLABORATION REQUESTED	







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
43.	FINCANTIERI SpA  Belonging to the Association:	Corrado ANTONINI Chairman  Adriano ZAPPA Senior Vice President  Sabrina Sanguineti Sales and marketing area manager  CONTACT DETAILS  Via Genova, 1 34121 TRIESTE  Tel: 040-319.2304 Fax: 040-319.2424 E-mail: corrado.antonini@fincantieri.it adriano.zappa@fincantieri.it Tel: +39 0105995588 Fax: +39 0105995558 E-mail: sabrina.sanguineti@fincanti		Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  Production delocalisation of merchant shipbuilding	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details): Governor of Varna: Mr.Yani Yanev Major of Varna: Mr.Kiril Yordanov Varna Shipyard Bulyard Representatives
		eri.it			







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
44.	FOR TRANS S.r.I.  CASA DI SPEDIZIONI – TRASPORTI INTERNAZIONALI  Belonging to the Association: FEDESPEDI  ADHERENT TO CONFETRA	BEARZI Furio  Sales & Marketing Manager  Name: VEGLIA BORIS  Position: President  CONTACT DETAILS  Address: Via Milano, 5  City: 34132 TRIESTE  Tel: 040.630162 Fax: 040.363432  E-mail: marketing@for-trans.com	LOGISTIC (through our sister Co., we are active also in the sector Services—trading).  MAIN ACTIVITY:  International transports as freight forwarder, by truck-railship, from West Europe to Balkan area, Centre and East Europe, including CSI with Asiatic Republics, Mediterranean Basin, Middle Orient, and now China; all and vice versa. Customs assistances. We have foreign offices but not in Bulgaria.	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  Please choose one or mo-re of the options indicated in the attached list:  Commercial cooperation: 1) Request + 2) Offer a physical logistic co-operation.	Please indicate specific Bulgarian counter-parts that you would like to meet (name and contact details):  We don't know the names of the Bulgarian counterparts attending the meeting. We reach new contacts with Int'l truck transport com-panies for to offer our cargoes to Bulgaria and vice versa + further destinations; possibly belonging to AEBTRI (Association of the Bulga-rian Enterprises for International Road Transport and the Roads).  We hope to find opportunities of cooperation with Companies of our same sector (freight forwarders) in order to reach possibilities of co-operation (mutual Correspondent in the respective Countries)







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
45.	GRAFICHE ZOPPELLI 1853 SrI - Viale della Liberazione 40 – 31030 DOSSON di CASIER (TV)	Paolo CANDIAGO PRESIDENTE del C.D.A.	TIPOGRAPHY BOOK TRADE	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  NO	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
	Belonging to the Association: UNINDUSTRIA TREVISO	CONTACT DETAILS VIALE LUZZATI 8 TREVISO Tel: +39.0422 382382 Fax: +39.0422 380406 E-mail: info@zoppelli.it		- General co-operation - Request of cooperation	Development of new products  Know-how transfer
46.	Grimaldi Compagnia Di Navigazione	Name: Girolamo CARIGNANI Mediterranean Line Manager  CONTACT DETAILS	Shipping Company operating Within Mediterranean Countries and Europe	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
	Belonging to the Association:  Confitarma	Address: Via M. Campodisola City: Napoli  Tel: 081-496222 Fax: 081-5517401 E-mail: carignani.girolamo@grimald i.napoli.it		Logistic companies and Transport sector	







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
48.	Idroesseinfrastrutture S.p.A.	Ing. Attilio Siviero		Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts	Please indicate specific Bulgarian counterparts that you would like to meet
	Delegacion de des Associations	CONTACT DETAILS  Galleria Spagna 10  Padova	Engineering: -environment -infrastructure -services	_X_ NO  COLLABORATION REQUESTED	(name and contact details):
	Belonging to the Association:  Padova	Tel:+ 39 0498064111 Fax:+39 0498064100  E-mail: a.siviero@ldroesse.it		Joint-venture Partnership	
49.	I.L.A.R SpA  Belonging to the Association:	Virgilio PALLINI President	AGROINDUSTRY – Producer and distributor of Liqueur and Syrups.	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact
	FEDERVINI UNIONE INDUSTRIALI  Te Fa	CONTACT DETAILS Via Tiburtina 1314 00131 ROMA Tel: +39.06 4190344 Fax: +39.06 4192919  E-mail: luigi.massetti@pallini.com		■ OFFER OF COMMERCIAL INTERMEDIARY (GENERAL AGENT, FRANCHISE, DISTRIBUTOR) ■ IDENTIFICATION OF NEW CUSTOMERS ■ BUSINESS COOPERATION (IMPORT, EXPORT, DISTRIBUTION)	details):







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
50.	ITERMAR TOUR OPERATOR SrI  Belonging to the Association:  ASTOI	Bartolomeo SALVADORI Owner and company Director  CONTACT DETAILS  V. Saludecese 12 Cattolica (RN) Tel: +390541820190 Fax: +390541820181  E-mail: bartolomeo.salvadori@iterm ar.it	INFRASTRUCTURES And TRANSPORTS: ITERMAR is an outgoing specialized tour operator which deals with the whole Europe countries, and publishes Bulgarian hotels and services on a wide distributed catalogue for groups.	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
51.	51. LUIGI SALVATORI SPA	SALVADORI Luigi Managing Director  GIOVANNARDI Giorgio Technical Director	MEDICAL DEVICE SURGICAL DRESSING	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
	Belonging to the Association: A.T.I. ASSINDUSTRIA FIRENZE	CONTACT DETAILS  Viuzzo del Piscetto 6/8-50018 SCANDICCI (FI)  Tel:+39/055 7544.262 +39 335/5412425 Fax:+39/055 753686  E-mail: giovannardi@luigisalvadori.i t		COLLABORATION REQUESTED     COMMERCIAL     COOPERATION     COMMON AGREEMENT IN PUBLIC     CONTRACT     RECIPROCAL /COMMON     COMMERCIAL COOPERATION	•







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
52.	Maire Engineering S.p.A.  Belonging to the Association:  Confindustria Oice Ice Animp	Fabrizio DI AMATO Managing Director  Giovanni VALLINO COSTASSA Business Unit Chief - Infrastructures  Pierino GAUNA Business Unit Chief - Energy Plants  CONTACT DETAILS  Via di Vannina, 88/94 - 00156 Roma  Tel: 064122351 Fax: 06412235633  E-mail: miriam.ascenzo@maireengi neering.it, segreteria.fdiamato@maire engineering.it	Maire Engineering actively operates as a General Contractor both in Italy and abroad (Brasil, Argentina, Algeria, India, France, Spain, Germany, Poland). MaireEngineering -delivering its TK service through its own technical, operational, managerial and financial capabilities- is focused on the following business lines: Power Plants: simple cycle, combined cycle and cogeneration power plants, biomass and waste to energy power plants, electrical substations and HV transmission lines; Infrastructures: railways, highways and roads, urban transportation systems and metro; Buildings and Architecture: civil and industrial buildings, hospitals, public and commercial buildings, restoration; Environment and Safety: monitoring and studies, requalification and protection; Facilities: design, construction, operation and maintenance of technical plants.	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  ☑ YES  COLLABORATION REQUESTED	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):  - Sofia municipality - NEK Natsionalna Elektricheska Kompania EAD







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
53.	MAGLIFICIO MONTEGRAPPA SrI  BANCA DI CREDITO COOPERATIVO TREVIGIANO SCRL  Belonging to the Association: UNINDUSTRIA TREVISO	VOLPATO Sergio Amministratore BCC TREVIGIANO  CONTACT DETAILS  Via Roma, 15 VEDELAGO  Tel: 0423/7011 Fax: 0423/401228  E-mail:	TEXTILE, LEATHER AND ACCESSORIES	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  GENERAL COOPERATION	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
54.	MARTINO PARISI SrI  Belonging to the Association:  UNINDUSTRIA TREVISO	Pierleone PARISI Delegated Administrator  CONTACT DETAILS  Via Internati, 34 31057 – SILEA/TV Tel: +39.0422.361361 Fax:+39.0422.362756 E-mail: pierleone@martinoparisi.co m	GENERAL TRANSPORTATION SECTOR	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  COMMERCIAL COOPERATION WITH BULGARIAN TRANSPORTER	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
55.	MC DONALD SRL	ZENONI Adriano Legal Representative	REQUEST FOR COOPERATION: BUSINESS COOPERATION	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts	Please indicate specific Bulgarian counterparts that you would like to meet
	Belonging to the Association: UNIONE INDUSTRIALI DI BERGAMO	V. Follereau, 8 Nembro (BG) Tel: 035 41 27 017 Fax: 035 52 21 66 E-mail: mcdonald@infoesse.com	(IMPORT,EXPORT,DISTRIBUT ION); JOINT-VENTURES; PARTNERSHIPS; PRODUCTION AGREEMENTS; SALE / PURCHASE OF PATENTS/LICENSES.  OURS ACTIVITY: PURCHASE AND SALE HOME TEXTILE FURNISHINGS	COLLABORATION REQUESTED  TEXTILE	(name and contact details):  TEXTILE ACTIVITY FOR HOME FURNISCHINGS.
56.	MEDIVAN S.R.L.  Belonging to the Association:  API-MILANO	QUARTIERI Luigi President of Board  COCOZZA Maurizio Marketing Manager  Jalal EL KOUZI Area Manager  CONTACT DETAILS  V. Bergamo, 60 MERATE Tel: 039/9284909	MEDICAL EQUIPMENTS AMBULANCES AND POLYAMBULATORYES MOBILE AND MOBILE CLINICS WITH SATELLITE TELE-MEDICINE	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  MOBILE POLYAMBULATORYES HEALTH: TRANSPORTATION COMMUNICATING SYSTEM DESASTER COMMETEE: MEDICINE SANS FRONTIERES	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):  MINISTER OF HEALTH HOSPITALS DISASTER COMMETEE MEDICAL MANAGER
		Fax: 039/9284919  E-mail: info@medivan.it			







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
57.	METECNO SPA  Belonging to the Association:	M. Morandi President  Amedeo Forte General Director  Marco Minoli Export Manager  CONTACT DETAILS Via per Cassino, 19 20067 Tribiano MI  Tel: +39 02 906951 Fax: +39 02 90695293 E-mail:	INDUSTRY  First world producer of sandwich panels for industrial buildings, sport facilities, small houses etc. insulated with polyurethane or rock wool. Producer of photovoltaic panels and architectural panels.	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  Request for a general financial cooperation (accounts, administration etc)  In particular, we require possible financing from local banks and tax facilities	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
58.	MGM SpA  Belonging to the Association: UNINDUSTRIA TREVISO	Marco FOGLIO VP Sales Enzo PRANDINA President  CONTACT DETAILS  V. Trento e Trieste,112/C Vedelago (TV) Tel: +39 0423 489310 Fax:+39 0423 489291 E-mail: marco.foglio@hypno.it	TEXTILE, LEATHER ANDACCESSORIES textile, leather and accessories Outdoor and leisure leather Shoes	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  Commercial Cooperation  REQUEST FOR COMMERCIAL INTERMEDIARY (GENERAL AGENT, FRANCHISE, DISTRIBUTOR	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
59.	NOESIS	Martin SLATER President  Emma URSICH Director Corporate Division  CONTACT DETAILS	SECTORS:  • ENERGY&ENVIRON MENT • INFRASTRUCTURE AND TRANSPORT • FOOD	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):  Bulbank Unicredito
	Belonging to the Association: ASSOLOMBARDA	V.Savona,19/A 20100 Milano Tel: 02 8310511 Fax: 02 83201161 E-mail: emma.ursich@noesis.net	NOESIS IS A PUBLIC AFFAIRS AND PUBLIC RELATIONS CONSULTANCY FIRM SPECIALISING IN THE SERVICES SECTORS WITH INVESTMENT AND DEVELOPMENT PROSPECTS IN BULGARIA	COLLABORATION REQUESTED	Januarin emerciale
60.	OFFICINE CADAMURO SRL	Mario CADAMURO President	METAL MECHANICAL INDUSTRY.	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts	Please indicate specific Bulgarian counterparts that you would like to meet
	Belonging to the Association:	V. S. Pellico, 38 BREDA DI PIAVE (TV) Tel: 0422600147 Fax: 0422600127 E-mail: mario.c@cadamuro.com	WE PRODUCE COMPLETE LINES OF DUST AND RUBBISH INHALATORS, INDUSTRIAL VENTILATION AND AIR-CONDITIONING SYSTEMS, FILTERS AND COPINGS FOR FUMES, ACIDS, SUPERCYCLONES, SEPARATORS, HIGH CAPACITY STORAGE BUNS, SPRAY BOOTHS, ASPIRATING WORKTABLES AND WALLS	✓ YES  COLLABORATION REQUESTED  Please choose one or more of the options indicated in the attached list  COMMERCIAL CO-OPERATION	(name and contact details):







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
61.	OMGA SPA	Gianni GHIZZONI Amm. Delegato – Sales Manager	<ul> <li>Metal Mechanical</li> <li>Industry</li> <li>Furniture</li> </ul>	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
	Belonging to the Associations: -TERRITORIALE MODENA - ACIMALL	CONTACT DETAILS Via Carpi-Ravarino 146 LIMIDI DI SOLIERA – MO- Tel:+39.059 897312 Fax: +39.059 850276  E-mail: gianni.g@omga.it	We manufacture woodworking machinery	COLLABORATION REQUESTED  REQUEST FOR COMMERCIAL INTERMEDIARY (GENERAL AGENT, FRANCHISE, DISTRIBUTOR)	







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
62.	ONDULATI GALBIER  Belonging to the Association:  ASSINDUSTRIA VERONA	Stefano BEGNINI Director  CONTACT DETAILS  V. Ponte Asse, 23 Vago di Lavagno (VR)  Tel: 045 982444 Fax: 045 982941  E-mail: info@galbier.it	WE MAKE AND COMMERCE CORRUGATED PAPER AND SIMILAR FOR ALL USERS, PACKAGING INCLUSE.	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  COMMERCIAL CO-OPERATION: - OFFER OF COMMERCIAL INTERMEDIARY (GENERAL AGENT, FRANCHISE, DISTRIBUTOR) - OFFER OF GENERAL COMMERCIAL ASSISTANCE - RECIPROCAL/COMMON COMMERCIAL COOPERATION AGREEMENT - RECIPROCAL/COMMON DISTRIBUTION AGREEMENT - RECIPROCAL/COMMON DISTRIBUTION AGREEMENT - GENERAL CO-OPERATION: - IDENTIFICATION OF NEW CUSTOMERS	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
63.	PASTIFICIO AMBRA DI PUGLIA SpA  Belonging to the Association: ASSINDUSTRIA (Bari)	Vincenzo LORÈ President  ANTONIO CARRIERO Administrator  CONTACT DETAILS  Via Adriatica, km 810 Bari  Tel:+39 080 5491100 Fax:+39 080 5493033 E-mail: info@pasta-ambra.it	- Agrolaimentary sector  - Pastificio Ambra di Puglia SpA is an italian factory that produces 100% durum wheat pasta since 1889.  We produce, also, noodles of semolina and noodles with addition of egg. We sell peeled tomato, tomato sauce, bran flour, refined bran flour, flour, baked products, taralli, friselle.	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED Please choose one or more of the options indicated in the attached list:  — importers of foodstuffs (pasta)  — distributors of foodstuffs (pasta)	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
64.	PASSAPONTI Metal cleaning technology Srl  Belonging to the Association: Associazione Industriali - Firenze  UCIMU - Milano	Alberto Passaponti President  CONTACT DETAILS  Via Pio La Torre 50010 Badia a Settimo (FI)  Tel: 055/7310041 Fax: 055/720398 E-mail: info@passaponti.it	Metal cleaning technology Machines – design and manufacturing of machines and systems for cleaning in production or overhauling  Applications and interests: automotive aerospace defence manufacturing of mechanical parts	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  -request for commercial intermediary (general agent, franchise, distributor)  -Technology transfer -Offer of technological assistance -Offer of technology transfer (knowhow)	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
65.	PI.CA. Costruzioni SpA	PICCOLO Francesco CANTILE Raffaele Partners of the company		Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts	
	Belonging to the Association:	CONTACT DETAILS  Via Provinciale Est, 33	BUILDING AND	☑ YES	Please indicate specific Bulgarian counterparts that
	Unione Industriali Modena	41015 Nonantola MODENA	CONSTRUCTION	COLLABORATION REQUESTED	you would like to meet
		Tel: 059 544375 Fax: 0595421289 E-mail: info@pica-costruzioni.it		INVESTMENTS IN THE CONSTRUCTION INDUSTRY AND TOURISM (RESIDENTIAL APARTMENTS AND TOURIST COMPLEXES)	(name and contact details):
66.	PLASTYBETON SRL	Marina BUFFONI Export Manager  CONTACT DETAILS	Design and manifacture of special plastic spacers for	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
	Belonging to the Association: 1998	V. G.Galilei, 31 Mareno di Piave Tel:+39.0438.492337 Fax:+39 0438 309120 E-mail: info@plastybeton.it	industrialized construccion (spacers, profiles, toothing inserts,)	COLLABORATION REQUESTED	
				BUSINESS COOPERATION (IMPORT, EXPORT, DISTRIBUTION)	







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
67.	POOL ENGINEERING SpA  Belonging to the Association: UNINDUSTRIA TREVISO	Attilio SIVIERO  CONTACT DETAILS  Galleria Spagna 10 Padova  Tel: +39 0498064111 Fax:+39 0498064100  E-mail: a.siviero@ldroesse.it	Engineering: -environment -infrastructure -services	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts _X_ NO  COLLABORATION REQUESTED  Joint-venture Partnership	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
68.	PROGECO SRL  Belonging to the Association:	BOTTONI Mario CHAIRMAN  BOTTONI Massimo EXECUTIVE VICE PRESIDENT  CONTACT DETAILS  V. E. Mattei, 11 57013 Rosignano S. (LI) Tel: +39 0586 727129 Fax: +39 0586 727229 E-mail: mario.bottoni@progeco.net massimo.bottoni@progeco.net (sonia.ricci@progeco.net)	Engineering and construction of turbine and compressor package, process skids, auxiliary skids. Pressure vessels Skid structures	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  Please choose one or more of the options indicated in the attached list	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
69.	PROGER SpA	(segnalazione INTEMPOLAVORO)			
70.	RAPANELLI GROUP S.p.A	Paolo RAPANELLI President  CONTACT DETAILS	1- ENVIRONMENT 2- AGROINDUSTRIA	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
	Belonging to the Association:  CONFINDUSTRIA  ASSOCIAZIONE INDUSTRIALI  UMBRIA EXPORT	Viale Umbria, 14 06034- Foligno (PG) Tel: 0742-355241 Fax:0742-352260 E-mail: f.lenoble@rapanelli.com		COLLABORATION REQUESTED  General Co-operation . Identification of new customers . new projects Developments  Commercial Co-Operation . Reciprocal/Common Commercial Cooperation Agreement	. Companies dealing with environment for a) sewage treatment plant b) waste water treatment plants . Companies dealing with Agroindustrial department







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
71.	RESTELLI IMPORT EXPORT Sri	Nicola FERRO Sales Manager	CONSULTANT	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  NO	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact
	Belonging to the Association:	Via Monte Canin, 19 21100 Varese Tel: +39 0332-333703 Fax: +39 0332-331119 E-mail: n.ferro@restelliimportexport.191.it		COLLABORATION SEEKED  Please choose one or more of the options indicated in the attached list:  //	details): //
72.	ROSSS SpA  Belonging to the Association:	Francesco MALAVENDA Sales Manager  Simone Silvano BETTINI General Director an Vice- President of ASSINDUSTRIA FIRENZE  CONTACT DETAILS	Metal Mechanical Industrial  We realize racking and shelving system	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):  Our goal taking part to the Bulgarian mission
	ASSINDUSTRIA FIRENZE	V.le Kennedy, 97 Scarperia FI Tel: +3905584001 Fax: +390558400300 E-mail: francesco@rosss.it, b.simone@rosss.it		COMMERCIAL COOPERATION (Offer of commercial intermediary like general agent, distributor)	is find a good partner (agent or distributor) in order to distribute, in Bulgarian market, our product.  At the moment we have not any counterpart.







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
73.	SAFIL Spa	Alberto SAVIO CEO	Textile (production of wool yarns)	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts	Please indicate specific Bulgarian counterparts that you would like to meet
		CONTACT DETAILS		NO	(name and contact details):
	Belonging to the Association:	Via P. de Mosso, 31/A BIELLA		COLLABORATION SEEKED	,
	Unione Industriale Biellese	Tel: 015 2435935 Fax: 015 2435961		Please choose <u>one or more</u> of the options indicated in the attached list:	
		E-mail: albertosavio@safil.it			







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
74.	SALINI COSTRUTTORI SpA	Pietro SALINI Chairman of the Board  Claudio LAUTIZI General Manager, International Division	- Infrastructure - Transport	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
	Belonging to the Association:  ANCE	Roberto CIANCIO Director, Eastern Europe Countries CONTACT DETAILS	- Transport	COLLABORATION SOUGHT	contact uctans).
	AGI	V. della Dataria, 22 00186 Rome Tel: +39 06 6776216 Fax: +39 06 6776332 E-mail: p.salini@salini.it, r.ciancio@salini.it, c.lautizi@salini.it, e.nilsen@salini.it			







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
75.	SIG Manzini SpA	Andrea MILIOLI Bulgaria Sales Manager	AGROINDUSTRY DESIGN	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  ✓ YES	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
	Belonging to the Association:  UNIONE INDUSTRIALI PARMENSE	CONTACT DETAILS  Address: Via Paradigma, 94/A City: Parma  Tel: +39 0521277111 Fax: +39 0521273795  E-mail: andrea.milioli@sigbiz	MANUFACTORING of FOOD PROCESSING EQUIPMENT	REQUEST FOR COMMERCIAL INTERMEDIARY  MAIN CONTRACTOR LOOKS FOR SUBCONTRACTOR  OFFER OF TECHNOLOGY TRANSFER	BIO COMPLECT ENGINEERING Ltd Piretska str. Zone B-18 Bldg. 13, Fl.12 1309 Sofia Tel. 029296713 Fax 029296953 HEMACO BULGARIA Ltd 18, Hr. Smirnewski Blud 1164 Sofia Tel. 0887885051 (048885051)







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
76.	SINTAGMA SVILUPPO PROGETTI SrI WORKSHOP BORNELLO	FANTONI Luciano FOREIGN DEVELOPMENT DIRECTOR  PERFUMO Giovanni MANAGING DIRECTOR	SERVICES – ENGINEERING CONSULTANCY ENGINEERING ACTIVITIES	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  X NO	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
	Belonging to the Association: UNINDUSTRIA TREVISO	CONTACT DETAILS  Loc. Campocroce Mogliano V.  C. Mentana, 21/1 Genova Tel: +39 0105955754 Fax: +39 0105955754 E-mail: sintagma.ge@sintagmasp.it	FOR: - URBAN PLANNING - CIVIL AND INDUSTRIAL BUILDINGS - PLANTS - MACHINERIES	GENERAL COOPERATION NEW PROJECT DEVELOPMENT	







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
77.	Up-grade (21mar05)  Belonging to the Association: Confindustria-Lecco	Rossella SIRTORI Managing Director  CONTACT DETAILS  Via Ossini, 17 Missaglia (LC)  Tel: 0399200551 Fax: 0399200814  E-mail: info@sircatene.com	Sircatene products are industrial and special chains medium-heavy type as standard, scraper, forged, transmission and special chain high quality level starting from five tons till one –hundred tons and more as per din-iso-bs norms and special according to customer's drawings or to Sircatene project and design	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  Business cooperation Looks for subcontractors	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):  We do not know the name We are interested to have contact with: Commercial companies interested in selling good quality chains Subcontractors to buy machined parts from 8 till 100 mm diameter.  Distributors operating in handling field Agro-feeding factory







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
78.	So. Se. PHARM S.r.I.	Antonella Sabrina FLORIO Chairman	Pharmaceuticals and cosmetics	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact
		CONTACT DETAILS		COLLABORATION REQUESTED	details):
	Belonging to the Association: UNIONE INDUSTRIALI DI ROMA	V.dei Castelli Romani, 22 Pomezia (RM) Tel: 0691140153 Fax: 0691603462 E-mail: s.florio@sosepharm.com info@sosepharm.com		- COMMERCIAL COOPERATION (DISTRIBUTION) - DIRECT INVESTMENT - JOINT VENTURES - TO BUY A COMPANY OR PART OF IT IN COSMETICS OR PHARMACEUTICAL FIELD	







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
79.	STEELTRADE SrI  Belonging to the Association:  n.a.	Mr. Mauro Resmini General Manager  CONTACT DETAILS  Address: Loc. Cattagnina, Rottofreno City: Piacenza 29010 - I  Tel: +39/0523/780121 Fax: +39/0523/780123  E-mail: mauro.resmini@steeltrade.it	ENERGY - energy  ENVIRONMENT - gas plant - pipeline network  METAL MECHANICAL INDUSTRIAL - metal industry  METAL MECHANICAL INDUSTRY - metal mechanical ind.	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  Please choose one or more of the options indicated in the attached list:  COMMERCIAL CO-OPERATION  offer of commercial intermediary (general agent, franchise, distributor)  offer of general commercial assistance (promotion, after sale services)  GENERAL CO-OPERATION  identification of new customers  REQUEST OF COOPERATION  business co-operation (import, export, distribution)	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):  Ms. Kalina Ignatova GASSTROYMONTAJ AD Tel. +359 2 9525891 ext. 216 tt@gasstroymontaj.co m  Mr. Radul Radulov "OVERGAS TECHNICA" AD Tel. +359 2 8144412
80.	STONEFLY SpA  Belonging to the Association: UNINDUSTRIA TREVISO	Adriano SARTOR President  CONTACT DETAILS  Via S. Gaetano, 200 Montebelluna (TV)  Tel: +39 04235231 Fax: +39 0423309562 E-mail: abotti@stonefly.it	TEXTILE, LEATHER AND ACCESSORIES  Selling and distribuition of footwear	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  Please choose one or more of the options indicated in the attached list:	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
81.	Studio Legale MELIADO'	Claudio CIFALINO		Direct Contact with ICE SOFIA	
82.	TAB SpA  Belonging to the Association: Associazione Industriali di Arezzo	Daniele BINO Chairman – General Manager  CONTACT DETAILS  Via di Sinalunga 60 Forano della Chiana (AR)  Tel: +39 075 646.1 Fax: +39 0575 646222 E-mail: info@tabitaly.com	MANUFACTURING INDUSTRY SHOWER BOXES AND ENCLOSURES PRODUCTION	Please indicate if you wish to have bilateral business meetings with Bulgarian counterpartsYES, to define  COLLABORATION SEEKED  Please choose one or more of the options indicated in the attached list:	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
83.	TERNI SERVIZI TIESSE SrI  Belonging to the Association: ASSINDUSTRIA TERNI	Dr. Luca RAGGI Ecology Manager  CONTACT DETAILS  Via Bramante, 3/A Terni  Tel: +39 0744306621 Fax: +39 0744610949  E-mail: terniservizitiesse@terniservizitiesse.it	Our company provides the following envinromental services: civil and industrial cleaning, transportation and discharge of refusal by specialized waste collection veichles in the incinerator plants, logistis, packing, loading, forwarding and all services on industrial level.	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  Please choose one or more of the options indicated in the attached list:  - Joint-Venture  - Business cooperation (import, export, distribution)  - Request for a physical logistic cooperation	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):  The counterparts that we would like to meet a Sofia should be all king of companies that's operating in our sector, without particular preference.







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
84.	TERRUZZI FERCALX SpA  Belonging to the Association: ASSOLOMBARDA ANIMA	Name: DR DANIELE TERRUZZI  Position: MANAGING DIRECTOR  CONTACT DETAILS  Address:Viale Lombardia, 7  City:Spirano (BG) CAP 24050 -ltaly  Tel:+39 035 4879811 Fax:+39 035 4879800  E-mail: info@terruzzi.fercalx.com	°AEROSPACE: autoclaves for composite materials °AUTOMOTIVE: autoclaves for windshield, for rubber vulcanization and for composite materials °MEDICAL EQUIPMENT: -freeze-driers -under vacuum driers -sterilization autoclaves °CHEMICALS plants to produce quicklime, hydrated lime, lime byproducts and Precipitated Calcium Carbonate °METAL MECHANICAL IND.: lime plants for iron and steelmaking	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  FINANCIAL CO-OPERATION -Request for a general financial cooperation (accounts administration,etc)  °COMMERCIAL CO-OPERATION -Offer of commercial intermediary (general agent, franchise, distributor)  °GENERAL CO-OPERATION -Identification of new customers	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):  PLENA BULGARIA OOD ap. 26, 2nd Floor 1 B, Dante Street 1000 SOFIA – BULGARIA- Tel. +359 2-9896578 Fax +359 2-9802087 e-mail: plena_bg@tea.bg  Mr. Mattias Sjoborg







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
85.	TORREFAZIONE CARIOCA	Name: Anna Rita BARTOLUCCI OWNER	AGROINDUSTRY PICKING AND DRYING OF CHESTNUTS"	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
	Belonging to the Association: ASSOCIAZIONE INDUSTRIALI DELLA PROVINCIA DI PERUGIA	CONTACT DETAILS  Address: V.le Europa, 22 – Ospedalicchio di Bastia V. (PG)  Tel: +39 075 8004065 Fax: +39 075 8008266  E-mail: andrea.dimatteo@assind.pe rugia.it	Anche in "COLLABORATION REQUESTED	COLLABORATION REQUESTED  Agroindustry	One of the agricultural minister's assistants







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
86.	TOSONI SpA GRUPPO INDUSTRIALE  Belonging to the Association:  CONFINDUSTRIA	Name: Massimo TOSONI Managing Director  Name: Sergio LOGIUDICE Area Manager  CONTACT DETAILS  V.le Postumia City: Villafranca Tel:+39-0457950277 Fax: +39-0457950644 E-mail: cordioli@cordioli.com	- steel structure for bridges and buildings – hangars - interior fittings for trains, metros and tramways - curtaing walls	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  - cooperation - co-production - sub-suppliers aluminium extrusion profiles and GRP elements - assembling facilities	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
87.	TREESSE Progetti S.r.I.  Belonging to the Association:	Eddy BACCHION Business Development  CONTACT DETAILS  Via delle Industrie 10/A Ponzano Veneto Tel: +39.0422 960811 Fax: +39.0422 960850  E-mail: eddy.bacchion@treessepro getti.it	EQUIPMENT & SERVICE  Engineering, Project Management, Software Development and Electrical&Electronic Equipment for Processes Industrial Automation.  We operate in different sectors of the industrial automation, like: food&beverage, chemical, bricks manufacturing, iron metallurgy manufacturing and other sectors with automatic process production.	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  COMMERCIAL CO-OPERATION Reciprocal/common commercial cooperation; Request for commercial intermediary (general agent)  TECHNICAL CO-OPERATION Subcontractor looks for main contractor; offer of technological assistance; offer of technology transfer; reciprocal/common technological cooperation agreement.	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
88.	VALVITALIA S.p.A.	Name: Ing. Giovanni PEDUZZI		Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts	Please indicate specific Bulgarian counterparts that you would like to meet
	Belonging to the Association:	Position: Marketing Director  CONTACT DETAILS  Address: Via Tortona, 69 City: 27055 Rivanazzano – PV Tel: 03839459937 Fax: 038391631  E-mail: salvatore.ruggeri@valvitalia. com	Valvitalia S.p.A. is an Italian Group of valves and other energy equipment manufacturers created to provide to the customers complete packages of products and services. Among the pre and post sales services, Valvitalia offers the refurbishment of any type of vales, actuators, stations and fittings.	<ul> <li>✓ YES</li> <li>COLLABORATION REQUESTED</li> <li>OFFER OF A PHYSICAL LOGISTIC COOPERATION</li> <li>OFFER OF GENERAL COMMERCIAL ASSISTANCE (PROMOTION AFTER SALES SERVICES)</li> <li>DEVELOPMENT OF NEW PRODUCTS</li> <li>IDENTIFICATION OF NEW CUSTOMERS</li> <li>NEW PROJECTS DEVELOPMENT</li> <li>BUSINESS COOPERATION (IMPORT, EXPORT, DISTRIBUTION)</li> <li>PARTNERSHIP</li> <li>PRODUCTION AGREEMENTS</li> <li>SUBCONTRACTOR LOOKS FOR MAIN CONTRACTOR</li> <li>OFFER OF TECHNOLOGICAL ASSISTANCE</li> </ul>	(name and contact details):  We do not have any contacts at present in Bulgaria.







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
89.	VERGANI SECONDO SPA	CONTACT DETAILS  Via Tacito 7 26100 Cremona ITALY tel. +39 0372 434331 fax +39 0372 434229  mgritta@vergani.it	PRODUCTION OF SWEET AND CAKES www.vergani.it		
90.	VISA Sas  Belonging to the Association:  UNINDUSTRIA TREVISO	MASSAROTTO Giorgio Partner  CONTACT DETAILS  Address: Piazza della Serenissima n. 20 City: 31033 Castelfranco Veneto (TV) Tel: 0423/721266 Fax: 0423/721322 E-mail: info@massarotto.com	FINANCE: housinf finance and real estate market  SERVICES: consultancy	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  REAL ESTATE MARKET	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
91.	VRG IMPIANTI Sri	RAGESSI Dionisio PRESIDENT	Electric equipements for civil and industrial buildings.  Automotive equipements and industrial software.	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
	Belonging to the Association: UNINDUSTRIA TREVISO	CONTACT DETAILS  Address: V.Lazio 21 City: Motta di Livenza TREVISO  Tel:0422 863269 Fax:0422 863582  E-mail: dionisio.ragessi@vrgimpiant i.com		List sent to ICE Roma	







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
92.	Company name: ZANETTI SpA  Belonging to the Association: Unione Ind. Bergamo Assindustria Mantova Assolatte	Names: Matteo ZANETTI Managing Director Paolo ZANETTI Director Pietro Franco MESSA Export Manager  Todor TODOROV GROUDEV, Diana TODOROVA, Lubomir GADJEV, Alex ARESTOV, of EOS Co. Importer Distributor  CONTACT DETAILS  Address: Via Madonna,1 City: LALLIO (Bergamo)  Tel: +39 035 201511 Fax: +39 035 691515  E-mails: messaf@zanetti-spa.it paolo@zanetti-spa.it direzione@zanetti-spa.it	FOOD INDUSTRY DAIRY PRODUCTS: HARD CHEESES  Manufacturing and maturing of hard cheeses: core business is production ripening and export of Italian typical hard cheeses like Grana Pagan and Parmigiano Reggiano of which, with over 100 Million EUR export turnover, Zanetti is the largest exporter worldwide.  Also producing maturing and selling other hard grating cheese types.	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES  COLLABORATION REQUESTED  Acquisition of dairy farm Or joint production of hard cheeses	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
93.	Company name: Worldwide Legal Network	Name: Riccardo CAPPELLO Position:	Legal services	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  YES	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):
	Belonging to the Association: Unione degli Industriali di Roma	CONTACT DETAILS  Address: P. Barberini,47 City: Roma  Tel: 06/4820650 Fax: 06/4881327 E-mail: worldwlegal@yahoo.com		COLLABORATION REQUESTED  Agroindustria Infrastrutture e Trasporti	
94.	SACE SpA  Belonging to the Association:	Name: Alessandro CASTELLANO Director General  CONTACT DETAILS  Address: Piazza Poli 37/42 City: Rome  Tel: 06 6736236 Fax: 06 6787468 E-mail: m.modugno@sace.it	SACE is Italy's Export Credit Agency. SACE provides support for the internationalization of the Italian economy by insuring and reinsuring political, economic and commercial risks to which Italian operators may be exposed in their business overseas.	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  _X_ NO  COLLABORATION REQUESTED  Please choose one or more of the options indicated in the attached list:	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact details):







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
95.	SIMEST	Ruggero MANCIATI President			
96.	BANCA ANTONVENETA	(da definire)			
	BANCA DI CREDITO COOPERATIVO TREVIGIANO Scri	VOLPATO Sergio AMMINISTRATORE BCC TREVIGIANO	GENERAL COOPERATION	Please indicate if you wish to have bilateral business meetings with Bulgarian counterparts  ✓ YES	Please indicate specific Bulgarian counterparts that you would like to meet (name and contact
	Belonging to the Association: UNINDUSTRIA TREVISO	V. Roma, 15 VEDELAGO  Tel: 0423/7011 Fax: 0423/401228 E-mail: flora.torresan@creditotrevigi ano.it		COLLABORATION REQUESTED  TEXTILE, LEATHER AND ACCESSORIES	details):







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
97.	BANCA di ROMA	Libero CATALANO Direttore Sede Bucarest			
98.	BANCA MONTE PASCHI SIENA	Carlo PENSA Resp. Servizio Consulenza e Servizi Estero Tel: 0577294533 carlo.pensa@banca.mps.it  Giuseppe IADICICCO Coord. Team "International Partner" Tel.: 0577294746 giuseppe.iadicicco@banca. mps.it  Gianni MORDINI Addetto Team "International Partner" Tel.: 0577296612 gianni.mordini@banca.mps. it			







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
99.	BANCA POPOLARE EMILIA ROMAGNA	(da definire)			
100.	BANCA SELLA	Pietro SELLA AD (CEO Gruppo Banca Sella)			
101.	BANCA di VERONA e NOVARA	Maurizio CROATTINI Responsabile Funzione Estero Tel.: +39 0458675990  Massimo PAOLINI Area Manager Centro-Est Europa Tel: +39 0458675924			







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N.	COMPANY	PARTICIPANT	SECTOR OF ACTIVITY	BILATERAL BUSINESS MEETINGS	SPECIFIC COUNTERPARTS
102.	BNL	Giovanni DAL MASCHIO Responsabile International Banking Handy: 3483510550  Marino Eugenio CUCCA Responsabile Investment Banking			
103.	SIA Società Interbancaria per l'Automazione	Maurizio MISTURA Resp. Relazioni Interbancarie Member of the Board of the Directors SWIFT (Society for Worldwide Interbank Financial Telecommunication)			
104.	UNICREDIT - BULBANK	(da definire)			