



BULGARIAN CHAMBER OF COMMERCE AND INDUSTRY

Participants in the interregional cooperation meeting

10 May 2006, 10.00

Inter Expo Center, 147, Tzarigradsko shaussee Blvd, Sofia

| N | company/organization | representative | Business activity | Activities with foreign companies | Business interests towards German companies | Business interests towards companies From Southeast Europe |
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| ALBANIA | | | | | | |
| 1 | AVICENA Rruga 'Mihal Grameno' Pallati nr. 7, Shkalla 3, Ap. 33, Tirane, ALBANIA Tel : +355 682052515 | Dr.Kastriot Zotaj Dritan Muzha Administrator | Import, Wholesale of pharmaceutical products | GSK UK, Boheingel-ingelhem Germany, Austria, Farma-vernigerode Germany, Italfarmaco-group Italy, Augentat Lion France, So-Farma, Balkan Farma Bulgaria, Vogen, Aegis Cypros, Gerot Farmaceutica Austri | Looking for partners from Germany. | |
| 2 | BESA INTERNATIONAL Lagja 11Nentori, Rruga '11 Nentori Nr.14 ELBASAN ALBANIA Tel : +355 4 363699 Fax : +355 4 371097 | Dr.Vladimir Luci | Import, Wholesale of pharmaceutical products | ESAOTE Italy, TEHNOCOM Trade Ltd Bullgari RIMO medical product, Italy | Looking for partners from Germany. | |
| 3 | SAT-FARMA Rr. Zenel Baboci, Pall. Ferar, Tirane, ALBANIA Tel,Fax : 00355 4 238270 ; Mobil : 00355 692092579 | Dr.Luiza Tahiri | Import, Wholesale of pharmaceutical products | Euro pharma Italy, Taro Israel, Trima Israel, Nobel Turkey | Looking for partners from Germany. | |
| 4 | TRIMED Bul. ' Barjam Curri ' pall. Kastrati i ri Tirane, ALBANIA Tel 00355 4 228833 Fax + 355 4 227474 Mpbil : +355 692021299 | Dr.Shani Peposhi | Import, Wholesale of pharmaceutical products | Stada Germany, Astra Seneca UK, Mustafa nevzat Turkey, BELUPO plichemsa Italy, ABC farmaceutik Italy, REMETICA Cyprus, ESAOTE Italy, TEHNOCOM Trade Ltd Bullgari | Looking for partners from Germany. | |

BULGARIA

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| 5 | TCHAIKA PHARMA: QUALITY MEDICINES INC. BULGARIA , 1172 Sofia 1 G. M. Dimitrov Blvd., Tel. +359 2 962 54 51 Fax +359 2 9603 703 tchaika@tchaikapharma.com www.tchaikapharma.com | Gergana Semova Head Business Development Department | Main activities include local manufacturing of reputable generic and in-licensed original medicines, marketing services, market research, regulatory affairs services and late stage clinical trials. Except on domestic market, the company has also operative affiliates in Switzerland, Former Yugoslav Republic of Macedonia, Republic of Serbia and Montenegro and also Republic of Romania expected to come shortly. | - Contract manufacturing and supply of bulk products to Tchaikapharma: High Quality Medicines, Inc. for local manufacturing, registration and marketing under Tchaikapharma's brand; - Dossiers development and regulatory affairs support for MA obtaining and product reimbursement; - Marketing services and market development; - Late stages clinical trials conduction; | We are interested in long-term supply with high quality bulk generic products in order to expand the portfolio of products manufactured at our facilities, EU CTD format dossier development and supply, contract manufacturing of selected products. We are open to discuss regulatory and exclusive marketing activities for innovative original products. Local packaging option is also available. | |
| 6 | TOMED LTD. BULGARIA 6000 Stara Zagora 62, Hristo Botev Str. Phone : +359 /42/ 631027 Fax : +359 /42/ 600314 e-mail : tomed@dir.bg web-site : www.tomed.hit.bg | Mr. Anton Tonev | Import and service of all kinds of medical x-ray equipment; Import of test and monitoring equipment for x-ray equipment; Import of x-ray protection products Import of x-ray supplies / films, chemicals, etc./; Import of dental x-ray units | Distributing for: Medisys GmbH, Germany Scanditronix, Germany TuR GmbH, Germany Valmex, Germany Listem Corp., S.Korea SCN Industrie, Italy Innomed, Hungary | Importing x-ray equipment, importing test and monitoring equipment for x-ray systems, importing x-ray supplies and protections, importing dental x-ray equipment | |

GREECE

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| 7 | PNOI S.A. GREECE , Athens 40, Vas. Georgiou Str. Tel :+30 210 6801663 Fax : +30 210 680 1664 e-mail : info@pnoi.gr | Vasilios Gogos, Executive Director | Medical equipment and consumable trade and support. Ambulances, design and building of turn-key project Home Care, Emergency, | RUSCH A.G., Germany PULMONETIC SYSTEMS Inc., USA PURITAN BENNET (TYCO), USA ASPECT Medical Systems inc., | | |
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| | | | Anesthesia, AR and Intensive Care Market | USA Smith Medical / Pneupac, USA Datascope Inc., USA AEROGEN, Ireland Radiometer AG Medical Sensors, Switzerland | | |
| ROMANIA | | | | | | |
| 8 | ADRIAN SISTEM SRL Bd.Theodor Pallady no.47, 032258 Bucharest, ROMANIA Phone 0040-21-3451002, Fax 0040-21-3450850 glass@adriansistem.ro glass@b.astral.ro www.adriansistem.ro | Gabriela Stefanescu | Laboratory glass production Decorative glassware production | Export in: USA, France, Italy, Germany Subcontracting Manufacturing licences Research&developpement Commercial assistance Logistic co-operation Marketing | Joint-venture for vials production/scientific glassware Production agreement: chandeliers and lamp production Distribution: decorative glassware and lighting | |
| 9 | S.C. ZVARICI TEHNOMED S.R.L. Str. D-na Ghica 26 bl 7 sc 1 ap 6 sector 2, Bucharest ROMANIA Tel/Fax: 2109583 Internet: www.zvarici.com Email: elena@zvarici.com | Marketing Manager: Zvarici Elena | Manufacturing, production and sale of sterile single- use Suture needles for surgery (Ophtalmology, Plastic Surgery, General Surgery, vascular Surgery, etc.) | Representatives of FCI France (Biomaterials for Ophtalmology) Supplier: Pearsalls (UK) and Ashaway (USA) producers of sutures for surgery. Supplier: HCP GMBH Germany producer of packaging materials | Producers of automated systems of packaging and printing Producers of packaging materials (aluminium/PE/paper foil) (HCP GMBH) Interested in finding distributors in Germany and EU. | |
| 10 | DDS DIAGNOSTIC SRL ROMANIA , Bucharest, Str. Segovia Nr. 1, Bl. C8, Sc.3, Ap.39, Sector 3 Tel./Fax. +40 21 4104009 Tel. +40 788 712 910 office@ddsdiagnostic.ro www.ddsdiagnostic.ro | DANA STAN, General Manager EUGEN IOAN, Executive Director | DDS DIAGNOSTIC is a company based in Romania specialising in the research, development and production of high quality diagnostic kits for clinical laboratories. We are the only Romanian manufacturer of electrophoresis kits on agarose gel. | Foreign companies for becomig distributors of our products and for supplying us some materials and chemical reagents that we need for production . | We are interested about German companies for supplying us chemical reagents and industrial equipments for diagnostic kits for clinical laboratories(that DDS DIAGNOSTIC mades). | |

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| 11 | SC NOVAINTERMED SRL ROMANIA , Bucharest, Ceaikovsky no. 7, sector 2 , Phone : +40 21 316 47 93 / +40 31 401 10 90 / + 40 740 309 132 FAX : +40 21 316 47 89 / +40 31 401 10 89 webmaster@novaintermed.ro project@novaintermed.ro www.novaintermed.ro | Executive Manager: Dr. Codrin Bernevig | Provider of equipments and reagents for laboratory ; Provider of turn-key , integrated solutions ; Consultancy , trainnig and service | Import of equipments and reagents from Companies from : Germany, USA, Korea, Greece, France , Turkey, Belgium, UK, Poland, Croatia, Lituania, Cyprus. Performance of the installation and training of end-user from Romania for projects won by Cyprus Integrator Company; Implementation of a turn-key Laboratory project in Consortium with an UK Company; Projects implemented in Moldavia | Cooperation for importing technologies and equipments from Germany. | |
| MACEDONIA | | | | | | |
| 12 | TEHNOUNION – Skopje Skopje, MACEDONIA Kuzman J. Pitu, Br.28 lokl 8 str. Tel: 00-389-2- 2469715 00-389- 70-217880 email: tehnouniondusko@yahoo.com | Mr. HRISTOV DUSKO | Wather Treatment (gas treatment) Export of equipment, including self produced all kind of filters, for gas chlorination, engineering, services Company is ready, free of charge, to erect the station for purification of water in the place, object, selected by the host. The company experts are with the experience in the wather treatment UN Missions | | ONDEO INDUSTRIAL SOLUTIONS GmbH Ruppmannstr. 22 70565 Stuttgart Tel. 0711/7866-369 Fax 0711/7866-200 E-Mail: Eberhard.Penner@ondeo-is.com Internet: www.hager-elsaesser.com | |
| 13 | DS CONSTRUCTON DOO DS Construction Zeleznicka b.b. 1300 Kumanovo, MACEDONIA Tel.: ++ 389 (0)31 439 700 Fax: ++ 389 (0)31 439 702 e-mail: sales@dsiskra.com.mk www.dsiskra.com.mk | Helen Rizouli- Sales Manager Anita Andreevska – Regional Sales & Marketing Executive | DS Construction products: Standard buildings constructed with steel constructions and panels (wall and roof) for different applications and usages (production workshops, warehouses, commercial & | Export products to: EU Countries, Balkan Region Countries (Serbia & Monte Negro, Kosovo, Croatia, Albania, Bulgaria) Romania, Russia, Libya & Middle East Countries, North African Countries, China, etc. | Interested for cooperation with German companies in the field of constructions, steel industry, machinery, engineering & design companies etc. | |

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| | | | logistic centers, offices, etc.) Cash & Carry systems; Athletic centers, sport utilities, transportable bleacher systems; Multi-Storey buildings; Composite steel beams for special applications; Bridges; Energy projects; Constructions for Crane Bridges; Loading dock shelters; Drawbridge dock levelers; Standard parking by stands. | Import products from: EU Countries, Bulgaria, Romania, Serbia & Monte Negro, Croatia, etc. | | |
| SERBIA AND MONTENEGRO | | | | | | |
| 14 | Belim Group d.o.o. SERBIA&MONTENEGRO Belgrade, Svetozara Miletica 16 Phone : +381 11 33 92 084 Fax : +381 11 33 92 083 E-mail : belim@belim.co.yu | Sanja Balj, General Manager Djordje Simic, Consultant for fire resistant glassed walls, doors and windows sections program | BELIM Company has a good tradition as producer of contemporary designed stainless steel, aluminum, brass, copper, galvanized sheet metals and alloyed material products for final works in architectural design, of high quality final treatment, as well as high quality professional kitchen equipment: neutral, refrigerant and thermal. Fire resistant and smoke resistant production program for glazed walls, doors and windows, in steel and stainless steel, offers high quality products, designed as per customer's requests. | Copper works and Stainless steel works in Kuwait | | |
| 15 | BSP-Marković SERBIE AND MONTENEGRO Novoseljanski put 139, Pancevo ++381 13 348844 | Svetozar Marković, Owner of the Company Ljiljana | Production of medical equipment, (hospital beds, URL beds, beds for gynecology- manual or | Metal parts for furniture for SUOMO Denmark and Mobilteam SWEDEN General Hospital in Pančevo | We are interested in joint cooperation with foreign partners in production of the | |

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| | <p>++ 381 63 304912 bsp@2dnet.co.yu www.bsp.co.yu</p> | <p>Marković Sales manager</p> | <p>electro - according to the buyer's demand, bed cabinets, etc.) metal furniture for catering facilities and households</p> | <p>Pacemaker Center within Clinical Centre of Serbia, Belgrade Army Medical Centre, Novi Sad KBC Bežanijska kosa, Belgrade Furniture for Pupil House in Užice, Zrenjanin and Kikinda (Serbia) Equiping for the hall for the faculties: Financial Management, Belgrade Business Informatics, Belgrade Design, Belgrade</p> | <p>furniture elements or finished products from the field of metal furniture or hospital furniture</p> | |
| 16 | <p>CEDA PRESS d.o.o Ul.Partijarha Joanikija 20 E, 11090 Belgrade, SERBIA AND MONTENEGRO TEL/FAX : + 381 11 2321 385 ; 2322 745, CEDAPRES@PTT.YU, CEDAPRES@VERAT.NET; WWW.9SEPTEMBAR.CO.YU</p> | <p>General manager Mr. Tomislav Petrovic</p> | <p>Representative (EXPORT – IMPORT) office of manufacturer company “9.Septembar” doo form Gornji Milanovac, Serbia Manufacturers of dental products and “Birth Flue” protective clothes. <u>Consumption Dental products:</u> (Dental aprons, Printed aprons for children in two designs “Teeth” and Boy and Girl”, Printed aprons for adults, paper napkins on roll Polyethylene patient bibs, Tray covers , Headrest cover Headrest cover Face masks 3 ply and, <u>“Birth flue” - protective clothes in XXL and XXXL sizes:</u> (Protective cloth + PE gloves + protective PE footwear + face mask made of “NANO SILVER material” with plastic shield (FFP 3 quality) and EN 149:2001)</p> | <p>Export to countries abroad (Hungary, Croatia, Slovenia, Macedonia, Germany, Switzerland, Turkey, Bulgaria, Greece, Albania)</p> | <p>Constant conversation with Central dental depot “DC Dental Central” from Trittau – Hamburg.</p> | |

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| 17 | FREE ZONE PIROT SERBIA AND MOTENEGRO , Pilot, Nikole Pasica str. 215 Tel. : +381 10 304071 fax. +381 10 304073, freezpi@tigar.com , www.freefpi.co.yu | ZORAN PETROVIC deputy managing director | Production ; storehousing ; transportation ; forwarding | Production ; storehousing ; transportation ; forwarding France ; turky ; usa ; bulgaria ; greece | Germanies companies export-oriented to Russian market | Companies export- oriented to Russian market |
| 18 | Komora Mladih Ssbije I Crne Gore SERBIA & MONTENEGRO , Belgrade, Vojvode Stepe 390,+381113098394 ; +3813075035 svujko@yahoo.com, www.jci.cc/serbia&montenegro. | Stojan Vujko National President, Ivan Bosnjak member of board | We have 200.000 members around the world | Our partners are ICC,ECC, | Good cooperation with German chamber of commerce | Making projects for young entrepreneurs, making business |
| 19 | Novit Pharm D.O.O. Niksicki put bb. Mareza 81000 Podgorica SERBIA & MONTENEGRO | Budimir Segr MD Mr Sc PhD, executive director Radosav Lale Sekulic ecc.PhD, special company adviser | Production and distribution of medicines; Injectable ampoules cephalosporin | Our firm has just recently been founded and we still do not have sound bonds with foreign firms. However, we are strongly orientated in developing these as our production capacities by far exceed the absorption capacity of domestic market for our products. Thus, developing strong relations with foreign partners is essential for business doing of our firm. | | |
| 20 | Petar Drapšin Industrijska 3, 21 000 Novi Sad, SERBIA AND MONTENEGRO Tel. number : ++38121442103, Fax : ++38121443767 pdaop@petardrapsin.co.yu office@petardrapsin.co.yu www.petardrapsin.co.yu | CEO Petar Petrović Project manager for production Nemanja Kovač Project manager for commercial bussines Dragan Kulašinović | Production of wire products - nails, screws, wire netting and cloth; Import-export activities | Import-export to Great Britain, Bosnia and Herzegovina, FYR Macedonia, Germany, Croatia, Ukraine and Spain Close cooperation with British company "Carrington wire"; also "KJL Steels" etc. | Cooperation, forming joint ventures in regards to production of wire products- nails, screws, wire netting and cloth | Export of the wire products; supply whole Balkan market with wire products - nails, screws, wire netting and cloth; different kinds of cooperation |
| 21 | Spektar d.o.o. SERBIA AND MONTENEGRO , 32000 Cacak, 144/1 Dr Dragise Misovica Street Tel : + 381 32 305 305 fax : + 381 32 305 333 | Mileta Mihailovic, general manager | Production and distribution of laboratory equipment, medical devices and plastic wrapping materials | Exporting activities – Bulgaria, Ukraine, Russian Federation, Bosnia and Herzegovina, Romania, Greece, Spain, Italy Distribution of goods through our companies in Bulgaria – | | |

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| | e-mail : office@spektardoo.co.yu web : www.spektardoo.co.yu | | | “Bulspektar”, and Ukraine – “Spektarukraina” | | |
| 22 | TINA 2000 d.o.o. Šabac SERBIA AND MOTENEGRO , Šabac, Stevana Prvovenčanog str. 4, Tel. +381 15 301 420, Fax. +381 15 380 158 E mail. tinafil@ptt.yu | Zoltan Ferenc, Executive director | Construction of housing, infrastructure facilities. Joint ventures in the construction of facilities, joint appearance on the domestic and foreign markets regarding the building construction. We would like to cooperate with the following countries: Germany, BiH, Greece, Bulgaria. | We are interested in work on the construction buildings with German companies, as joint investors, in application of new and modern construction technologies, along with the importation and distribution of elements of those technologies. | Joint appearance regarding the work on facilities required for the Balkan companies. | We are interested in companies performing following activities: -fabrication of steel construction -parquet manufacturing -sanitary filments and reinforcement production |
| 23 | "T-1" Independent Metal Processing Workshop SERBIA AND MONTENEGRO Serbia, 24430 Ada, Karadjordjeva 62, Tel/Fax : +38/124-852-621 e-mail : t-1ada@Eunet.yu web : www.t-1.co.yu | Tamas Toth Marketing manager | Mainly consist of the construction of mills, presses, and spare parts for that presses that are widely used in the extraction of oil from oilseeds and recycling of animal proteins. Spare parts we produce are hard faced to 4-5 mm depth for increased wearability using the most suitable, high quality materials. | Quadrotex Ltd., Hungary (exporting the spare parts) Bimal d.d. Bosnia and Hezegovina (exporting the spare parts) Kovacs Trade S.R.L. Romania (exporting the spare parts) Cepin d.d. Croatia (exporting the spare parts) | We would like to export our products in to German market and to the EU and we are looking for an direct buyers or resalers for it. Furthermore we are looking for a suppliers of the raw materials as steel and welding wires. | We would like to export our products in to Balkan market and we are looking for an direct buyers or resellers for it. Furthermore we are looking for a suppliers of the raw materials as steel and welding wires. |
| 24 | TRIFUNOVIĆ d.o.o. SERBIA AND MOTENEGRO , 32308 Pranjani Tel. +381 32 841 112 Fax. +381 32 841 451 E mail. stolica@eunet.yu | Mr. Ranko Trifunović, General manager | Production of wooden furniture | Production and export to European countries. | Production and export to German companies. | |
| 25 | YUMIS d.o.o SERBIA AND MOTENEGRO , 18000 Niš Daničićeva 11 Tel. +381 18 561 421 Fax. +381 18 561 422 E mail. yumis@ninet.co.yu , yumis@bankerinter.net Web www.yumis.co.yu | Mr. Milovan Kocić, Owner | Food production (soups, teas, peanuts, ice-cream, whipped cream, eco flavoring additives etc.) | Exporting activities: Macedonia, BiH, Albania, Hungary, Sweden, Switzerland, Bulgaria, Cyprus. To sell our products to the foreign partners, to increase our marketplace, supplying of raw materials. | Production and export to German companies | Sales of our products and some other profiles of business cooperation. |

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| 26 | Amica Trade ltd. Belgrade,SCG,Gandijeva 70. SERBIA AND MOTENEGRO tel : 011/3178-269 fax 011/2154-829 E-mail :office@amica-trade.com Web site www.amica-trade.com | Dragan Petrovic CEO | Distribution of consumer goods Export of raw hides | Exclusive distribution contract with Aroma,ag.Sofia The mayor shareholder of the company is "Icetek-export-import",London | Representing some interested companies,market research,business cooperation with some producers of consumer goods or buyers of raw-hides,semifinal and finished leather. | |
| 27 | LIM PRODUKT SERBIA AND MOTENEGRO, Zaječar Jeremije Ilića 11 Tel. +381 19 427 211 Fax. +381 19 443 168 E mail. limprodukt@ptt.yu www.limprodukt.co.yu | Mr. Radovan Miladinović, General manager | Tin-smith production | | Machinery and equipment. | Materials and return funds. |

TURKEY

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| 28 | KLAS MEDİKAL TIBBİ Cihazlar Sanayi Mümessillik İç ve Dış Ticaret Ltd.Şti Birmes Yapi Kooperatifi B 4 Alt Blok No:2 Orhanlı Tuzla Istanbul, TURKEY Tel: 0216-394 18 68 Fax: 0216-394 18 30 info@klasmedical.com www.klasmedical.com | Güven Gürbüzler International Marketing Manager | Manufacturing of Disposable materials | Import-export France,Belgium,Syria, Saudi Arabia, Pakistan | | |
| 29 | KURTSAN PHARMACEUTICALS INC. Keresteciler Sitesi Kasim Sokak. No:63 34010 Merter İstanbul, TURKEY Tel : +90212 50704 00 Fax : +902125070364 export@kurtsan.com | Mr. İlker Güler Export Executive | Pharmaceuticals,medical products, herbal food & cosmetics | Romania,Russia,Georgia,Ukrain, Israel,Germany,Iraq,S.Arabia,Afghanistan | Lohmann & Rauscher (Turkey Distributor) Paul Hartmann / Consumer Medical Care GmbH (Private Label Manufacturing) | |
| 30 | ELEKTRO-MAG LABORATUVAR ALETLERİ SANAYİ VE TİCARET AŞ. | Ahmet Ertürk / General Manager Assistants of | Production and sell of laboratory and medical devices | Germany: Bruklin Co. Import Of Electronic Materials Germany: Eurocat Ce Certificate | Germany: Bruklin Co. Germany: Eurocat | |

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| | <p>İ.O.S.B Demirciler Sitesi B7 Blok No:153 İkitelli/İstanbul TURKEY Phone: + 90.212.549 55 25 Fax: + 90.212.549 52 09 info@elektro-mag.com.tr www.elektro-mag.com.tr</p> | Ahmet Ertürk | | France: Coupatansa Co. Import Of Timer Export Of Middle East Countries | | |
| 31 | <p>AMS TIBBI CIHAZ İMALAT İTHALAT İHRACAT LTD. STI. Kazim Karabekir Caddesi, No: 95 / 75 06060 Iskitler, Ankara- TURKEY. TEL: +90.312.384 05 20 , FAX: +90.312.384 19 75 mustafa.ucak@ams.com.tr cetin.ozkaya@ams.com.tr sertan.canbaz@ams.com.tr pinar.durukan@ams.com.tr www.ams.com.tr</p> | Mr.Süleyman Sertan CANBAZ (RESPONSIBLE FROM EXPORT) MUSTAFA UCAK | Manufacturer of anaesthesia workstations & components, intensive care infant incubators, phototherapy units. | Represented by many distributors more than 40 countries whom some have exclusive rights for promoting, selling, training and after sales services of ams products. U.S.A. / Italy / England / Netherlands / Spain / Malaysia / Singapore / Indonesia / Bangladesh / Pakistan and many others. | Although having some contacts we are looking for a partner whom we could establish a mutual fruitful business relationship. | |