



POLISH CHAMBER OF COMMERCE

MAREK KŁOCZKO

Secretary General

Caring For Businessmen
Is Our Priority



UNIA EUROPEJSKA
Europejski Fundusz
Rozwoju Regionalnego



UNIA DLA PRZEDSIĘBIORCZYCH
PROGRAM KONKURENCYJNOŚĆ



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POLISH CHAMBER OF COMMERCE

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- 30 May, 1989 - Act on Chambers of Commerce
- 15 February, 1990 - PCC established
- private law chamber



POLISH CHAMBER OF COMMERCE

MEMBERS

- **Regional and local chambers** - 59
- **Industry oriented associations** - 56
- **Bi - and multilateral chambers** - 12
- **Other organizations** - 12

CURRENTLY: 139 MEMBERS



POLISH CHAMBER OF COMMERCE

MAIN ACTIVITIES

- Creation and evaluation of economic policy in Poland (committees)
- Foreign relations and promotion
- Services, for example:
 - Documents legislation
 - Training courses
 - Publications
- Trade arbitration
- Special projects

COMMITTEES

Expert bodies, involved in to creation and evaluation of economic policy, by:

- co-participation in the development of the overall state economic policy and sector policies,
- providing opinions on guidelines and draft laws related to business activities
- protection of corporate interests
- popularization of modern production and management methods
- promoting the principles of ethics in business



ACTIVITIES IN SPHERE OF PROMOTION

- Trade missions
- Facilitating corporate participation in trade fairs, exhibitions
- Organization of regular trade fairs to help businesses work closer together (co-production fairs)
- Hosting foreign delegations on their visits to Poland
- Conferences, forums, seminars
- Competitions and Awards: *the Polish Quality Award, Academy of Brands, „Fair Play Company” Competiton, Entrepreneurs-Friendly Bank, Outstanding Polish Exporter, Mister of Export*



CO-OPERATION WITH EUROCHAMBRES

- Chambers' Accession Programme for Eastern Europe (CAPE):
 - EU Acquis compliance consultancy
 - CAPE Surveys
 - Eurochambres Central European Academy
- Eurochambres Economic Survey
- Eurochambres Women Network
- European Business Panel
- Corporate Social Responsibility



POLISH CHAMBER OF COMMERCE

SPECIAL PROJECTS

- EXPO 2000 Hannover
- European Economic Summit
(Warsaw, 28-30 April 2004)
- EXPO 2005 Aichi (Japan)



ROLE OF CHAMBERS IN ADAPTATION OF POLAND IN EU STANDARDS

- Poll of small and medium-sized entrepreneurs
- Poll of entrepreneurs about EU members
- Opinion of assets members' projects
- Opinion of governmental acts (Strategy of Development, Structural Programs)
- Opinion of EU documents' projects (via EUROCHAMBRES)



EU PROJECTS

EUROCHAMBRES PROJECTS

- **„Corporate Social Responsibility”** - Raising Awareness of Corporate Social Responsibility (CSR) particularly amongst Small and Medium-sized Enterprises. The campaign included 63 one-day events in 29 European countries (July 2004- March 2005)
- **CAESAR- "CSR Relays in Chambers of Commerce”** – helping Chambers of Commerce in building capacity to encourage and help European SMEs to voluntarily adopt CSR practices and to help them understand how it can add value to their business (in progress – March 2007)
- **„Gateway to Japan III”** - helping European companies succeed in Japan and providing companies with professional preparation and logistical and marketing support (the end of 2006 - 2007)
- **„Enterprise Experience”** - improving policy making, notably to provide a reality-check for decision-makers who work on enterprise policy (2006 - 2009)



EU PROJECTS

KIGNET – a chamber system for supporting the competitiveness of Polish companies

- High-quality services for small and medium-size companies.
- Access to services
(standardized services network:
 - Documents legislation
 - International cooperation
(new market)
 - Trade Arbitration
 - Trainings
 - Progress of new services

10,5 mln EURO



EU PROJECTS

TRAININGS

Core competencies:

- Informational, advisory and agency services in area of the Human resources for Deutsche Bank
- Advisory system for MSG Sp. z o.o
- Services in the area of public procurement
- Technological Forums – promoting the innovations
- Academy of Innovations and Venture Capital
- Fair Play Employing.
- Promoting entrepreneur's culture on labour market
- E-learning platforms.

15 mln EURO



EU PROJECTS

Career Development for Women

Core competencies:

- Trainings
- Consultations
- Grants for commencing business activity

Services for women looking for a job, commencing and pursuing business, re-entering the labour market

12 mln EURO



EU PROJECTS

A support for Polish exports development

- a project implemented by WYG International and Polish Chamber of Commerce Promotion Centre Ltd.
- co financed by European Social Fund
- directed at SME and Micro Entrepreneurs, producers and service suppliers

Project includes:

- trainings
- elaboration of business guides on chosen foreign markets
- study visits to chosen countries
- consultancy

4,5 mln EURO



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WEBSITE

Thank you very much
for your attention.

For more information
please visit our Website at

www.kig.pl