



CONFERENCE : 10 Years Bulgaria in the EU-Benefits and Challenges. The Added Value of the Cooperation with CEFTA Countries

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TOPIC : Improvements in 10 years of CEFTA AGREEMENT

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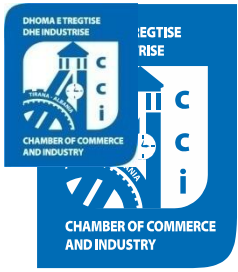
CEFTA 2006



➤The Republic of Albania All the Western Balkan countries are already signatory

Country's of Cefta agreement 2006

➤DIHK is supporting and assisting the improvement of the chambers in the region from 10 years now and from 7 years with Direct topic in CEFTA 2006



HOW REGION WAS IN 2006

Facing :

- Difficulties on doing international trade
- Lack Public-Private sector dialogue
- Custom law gaps
- Low expertise level in custom administration
- Not enough standards for the products and the offered services
- Lack of knowledge from the business of the Trade agreements and benefits



- Lack of knowledge from the business of the Trade agreements and benefits
- Low number of foreign investments
- Institutional harmonization in embrional phase



FACTS

The DIHK-CEFTA partnership project had a considerable impact through:

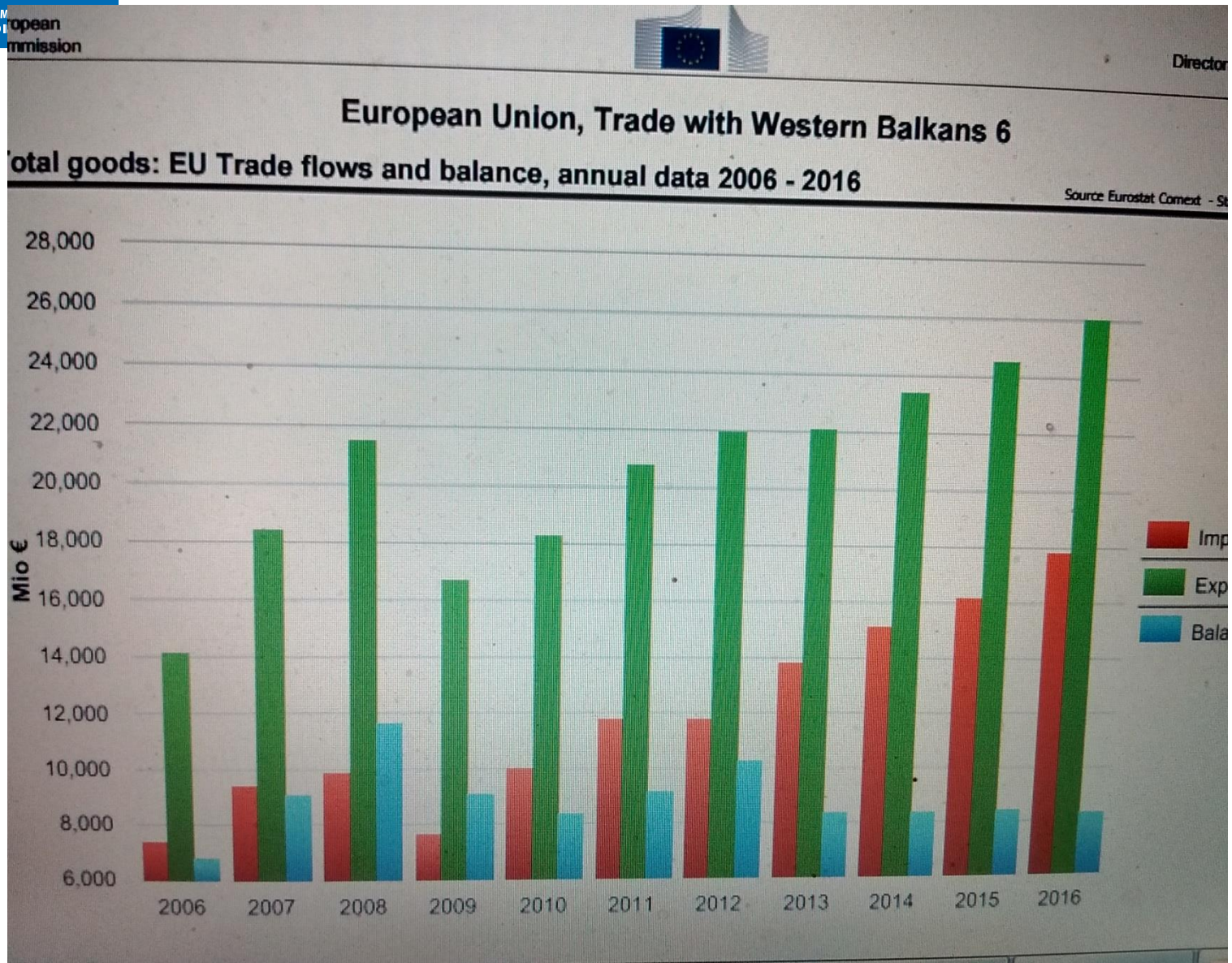
- 24 conferences and round tables (app. 4000 participants)
- 2 study visits and a business tour in Germany
- 5 joint info stands & 5 B2B meetings (approx 305 participants)
- 87 seminars and workshops for the Business community



- 16 trainings for chambers staff and 9 consulting missions
- Supporting the working groups meetings twice a year
- Building bridges of cooperations with other regional initiatives such as ABC, CEFTA SECRETARIAT etc



RESULTS OF THE EFFORTS



TARGET FACTORS OF SUCCESS



- High level political commitments and coordination
- Strong dialogue with private sector, regularized and institutionalised
- Beneficiary driven technical assistance
- Promotion of dispute settlement system
- Improving and raising the public and private capacities



EXPECTED FINAL RESULTS

We need to create a Region:

- without systemic market access barriers
- Trade in goods and services are liberalized
- Free from trade defense measure
- Strong dispute settlement
- Mutually recognized documents, procedures , programs once EU alignment is reached



EXPECTED FINAL RESULTS

- Strong involvement of private sector in regional policy making
- No competition distortion and restrictions in public procurement

At last but not least if there is no strong regional cooperation and good will of solving the issues no foreign economic or expertise partner can solve them so first we need to continue to improve our self and our region



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