

# Make in India Roadshow – Mar 25, 2015 Sofia



# TCS in Europe

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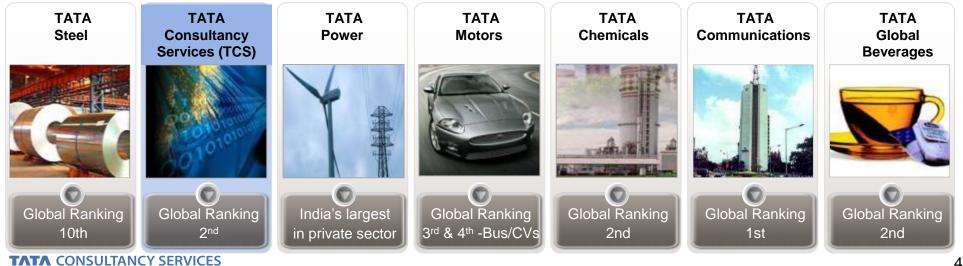


The Tata Group



## TATA Group – Leadership with Trust

145+	Years of heritage	
~\$103.2 B	Group Revenue (67.2% outside India)	
581,000+	Employees across the Globe	AND TESS
100	Companies in 7 Business Sectors	
66%	Profits committed to Philanthropic Trust	CAR AN
	Business Sectors	



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# **Globally Recognised Brands & Partnerships**























## Values and Ethically Driven Approach

### Leading change

Integrity

Respect for the individual

### Excellence

### Learning and sharing



*"In a free enterprise, the community is not just another stakeholder in business, but is in fact the very purpose of its existence"* 

Jamsetji Tata

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### Tata Consultancy Services



## TCS at-a-glance

- 1968 Year Established
- 13.4 Billion US\$ revenue (FY14)
- 226 Offices globally
- 46 Country presence
- >300k Employees

# 118 Nationalities

TATA CONSULTANCY SERVICES Experience certainty. #6 in Revenues

33% Workforce Women

India's Most Valued Company

Leader in Enterprise Mobility Services - Forrester

Ranked the #2 most valuable brand in global IT services

# FY2014:Top 10 Global IT Services Companies

	Revenu \$ Billion			Net Incor \$ Billion				Market C \$ Billion			Headcou '000	nt
1	IBM	98.8	1	IBM	17.2	1		IBM	\$194.8	1	IBM	431.2
2	Accenture	28.8	2	TCS	3.1	2		TCS	\$70.0	2	TCS	300.5
3	Xerox	21.4	3	Accenture	3.1	3		Accenture	\$50.5	3	Accenture	288.8
4	Capgemini	13.6	4	Infosys	1.8	4		ADP	\$37.2	4	Cognizant	178.6
5	NTT Data	13.5	5	ADP	1.4	5		Infosys	\$31.4	5	Infosys	160.4
6	TCS	13.4	6	Cognizant	1.3	6		Cognizant	\$30.7	6	Wipro	146.1
7	CSC	13.0	7	Wipro	1.3	7		Wipro	\$22.3	7	Xerox	140.0
8	T-Systems	12.4	8	Xerox	1.1	8		HCL Tech	\$16.3	8	Capgemini	134.0
9	ADP	12.0	9	HCLTech	0.9	9		FIS	\$15.5	9	Contax	107.2
10	Atos	11.5	10	CGI	0.7	1(	)	Xerox	\$13.2	10	HCL Tech	90.2

Source: Companies, Gartner, Reuters

#### NOTES:

- 1. Revenues, Net Income and Headcount are for the last reported twelve months (cut off: March 31, 2014)
- 2. Revenue and Net Income figures in USD has been translated using the median rate for the period April 1, 2013 to March 31, 2014
- 3. Market Capitalisation is as on March 31, 2014 based on prices from the exchange of primary listing, translated at closing exchange rates
- 4. Inclusion criteria: Service-centricity (>=50% of revenue from IT & ITeS), Globality (>=15% of revenue from overseas) and Comparability of

services

## **Our Services**

#### **IT Services**

- Outsourcing Solutions
- Enterprise Solutions
- Technology Solutions

#### Consulting

- Enterprise Transformation & Change Management
- Business Process Management
- Systems & Application Architecture
- o IT Process Management
- Outsourcing Process Management

#### **Business Process** Outsourcing

- Finance & Accounting Outsourcing
- HR Outsourcing
- Customer Care Outsourcing
- Supply Management Solutions
- Vertical Solutions

#### **IT Infrastructure Solutions**

- o Infrastructure Outsourcing
- Network Consulting & Integration
- Hardware Support & Installation
- Infrastructure Management

#### **Product Based Solutions**

- $\circ$  TCS Bancs
- Vertical Industry Solutions
- Productivity Tool Solutions

# Engineering & Industrial Services

- Product & Process Engineering
- Embedded Systems
- o Plant Automation Services
- Enterprise Asset Management

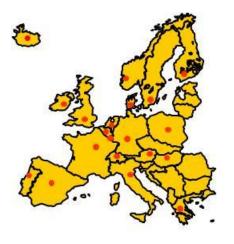


### Segments we serve



# TCS in Europe

#### Offices in 15 countries



Austria	Germany
Belgium	Hungary
Denmark	Ireland
Finland	Italy
France	Netherlands

Norway Portugal Sweden Switzerland UK 40 year successful track record

- Established presence in 1975
- 28% of company revenues
- 350+ active customers across Europe
- 5 Delivery centers

"TCS is on a very good path in Europe with exceptional momentum."

- Douglas Hayward, IDC

### **Beyond Business**

"What came from the people has gone back to the people many times over" – JRD Tata

- Skill development programs
- STEM programs in the US and Europe
- University partnerships
- Research Institutions in social sciences, medicine and sciences
- Adult literacy programs
- Sponsor New York, Amsterdam, Berlin marathons
- Support Wheelchair Curling Team in Finland

### Recognition









#### **TATA** CONSULTANCY SERVICES

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# Thank You

IT Services Business Solutions Consulting

