Invitation to participation for exhibiter: Emission-trading Fair with Japanese Credit Buyers in Vienna, Austria

(September 29th 2006)

We are glad to inform you that the "Emission-trading Fair with Japanese Credit Buyers in Vienna, Austria" will be held on September 29th 2006 at Palais Daun-Kinsky.

The aim of the Emission-trading Fair with Japanese Credit Buyers in Vienna, Austria is to bring together companies such as project developers from Central and Eastern Europe and Japanese companies. JETRO provides a meeting place, at which the project developers can exhibit their projects and present them to potential buyers from Japan.

Last year, JETRO has organized a similar event in Brazil (Sao Paulo), which produced many fruitful meetings, and also some concrete results: Japanese companies contracted CDM projects developed by local project developers. Furthermore, NEDO, Japanese governmental entity for ODA, found good local partners to transfer Japanese technology and to finance their projects.

Vienna, where the upcoming event will be held, is located middle of Europe and a gateway to Central and Eastern Europe where great number of potential JI projects exist. These features make Vienna an ideal location for an event like this.

A more detailed description of the event can be found below. Companies interested in participating as exhibitors are requested to fill in the attached application form and send it to JETRO Vienna office by e-mail (<u>k.miyake@jetro.at</u>) or by fax (+43-1-586-2293). <u>The deadline is July 31st.</u>

In order to conduct the exhibition and business meetings in a comfortable environment, we are planning to provide a kind of "booth", i.e. a long table with basic decoration (table cloth, etc.) and some chairs for each exhibiting company. The use of these facilities is free of charge. The decoration of the booth has to be done by the company itself.

Furthermore, for the convenience of the Japanese buyers, we ask all the exhibitors to submit a project list in advance of the fair.

For more information please contact JETRO Vienna Office staff:

Mr. Koshiro Miyake (Languages: Japanese, English)

Ms. Andrea Matusch (Languages: German, English, Japanese)

E-mail: <u>k.miyake@jetro.at</u> (Inquires can be written in Japanese, English or German)

Tel. +43-1-587-5628 Fax. +43-1-586-2293

Outline: Emission-trading Fair with Japanese Credit Buyers in Vienna

1. Date

September 29th 2006 (Friday) from 10:00 to 17:00

8:00 – 9:30 Preparation of the booth (if required)

9:30 – 10:00 Registration 10:00 – 17:00 Exhibition

2. Venue

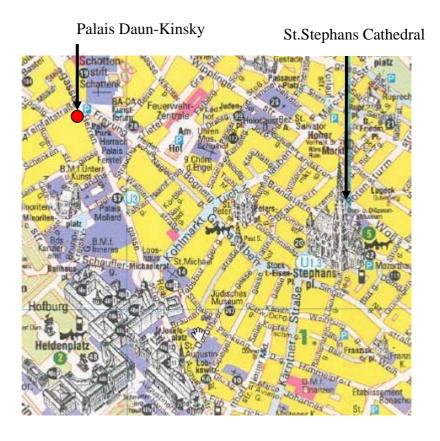
Palais Daun-Kinsky, Freyung 4, A-1010Wien, Vienna, Austria

Tel: +43-1-533-3763 Fax: +43-1-533-376338

Nearest Station:

Herrengasse, Line U3

(70m away)



3. Organizers

Main Organizer: Japanese External Trade Organization (JETRO)

4. Organization of the event

- 1) JETRO provides a "booth" (basically a long table, some chairs and partition wall) and its basic decoration for each exhibitor. We will contact you individually about the details concerning layout of the booth after we have received your application form. The contact will take place at the beginning of September, after application deadline has expired.
- 2) Exhibiting companies can display documents and explain their projects with computer presentations to participating Japanese buyers. There will also be some space for business discussions in the room of lunch and coffee break.
- 3) A buffet-style lunch will be available during 11:30 to 14:00 in the neighboring room.

Coffee and some drinks will be available all the time. Both of lunch and drinks are free of charge for the participants.

4) The official language of the event will be English. JETRO does not provide any translation services.

5. Target companies

Exhibitors: Companies involved with Kyoto-mechanism projects, especially JI projects (CDM is also welcomed), and owning PDD or PIN to do with Japanese companies, or sell carbon credit from own projects to Japanese buyers.

Participants: Japanese companies such as power utilities, cooperation etc. from Japan and Europe. NEDO as Japanese governmental carbon purchasing entity.

6. Pre-event schedule

July Start of exhibitors recruitment (sending

information and application forms)

July 31 Deadline for submitting application forms by

exhibitors

Beginning of August - Beginning of September Recruitment of Japanese buyer

September 29 Event day

7. Application process and participation fee:

- a. Registration of exhibitors: Participant apply for the exhibition by <u>filling in the attached application form (in English) and send it to JETRO Vienna office either by e-mail (k.miyake@jetro.at) or by fax (+43-1-586-2293) <u>until July 31st 2006</u>. We will confirm receipt of each application form.</u>
- b. Exhibiting parts: Description of requested items (parts/materials) shall be explained in details also in English in the attached application form. (If there is not enough space in the column, feel free to write outside the marked space)
- c. Participation fee: Participation and exhibiting booths as well as lunch and beverages are free of charge. However, expenses for transportation and accommodation have to be borne by the participants.

8. Recruitment of the Japanese carbon credit buyers:

a. Japanese buyers will be recruited by JETRO. At the time of recruitment, a list of

exhibitors will be attached to invitation. This list will contain only some of the information taken from the application form, such as: name of the company, company website and projects (It will not contain any personal or contact information about the company)

9. Other remarks

- a. We expect about 30 exhibiting companies and 30 Japanese buyers to participate in the fair.
- b. The deadline for the exhibiting companies to submit their application form is the July 31st. If the number of exhibiting companies is less than 10, the event may be cancelled. In case of cancellation, JETRO does not reimburse any expenses occurring from the cancellation of journey or accommodation arrangements (plane flight, hotel reservation etc.)
- c. If you wish to get information about hotels in Vienna, please mark "Yes" in point 3 on the attached application form. We will send you the required information by the end of August.